

## **CANARA ROBECO**

**BALANCED ADVANTAGE FUND** 

(Balanced Advantage Fund - An open-ended Dynamic Asset Allocation Fund)

#### This product is suitable for investors who are seeking\*

- · Long term capital appreciation with income generation
- Investment in a dynamically managed portfolio of equity & equity related instruments and debt & money market securities

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WHY BALANCED ADVANTAGE FUND

INTRODUCING CANARA ROBECO BALANCED ADVANTAGE FUND

WHY CANARA ROBECO BALANCED ADVANTAGE FUND

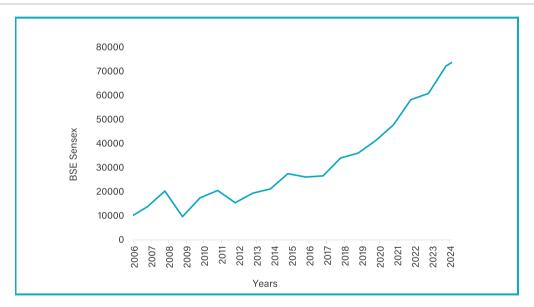
FUND INFORMATION, PRODUCT LABEL & DISCLAIMER



## **MARKET VOLATILITY & INVESTOR BEHAVIOUR**

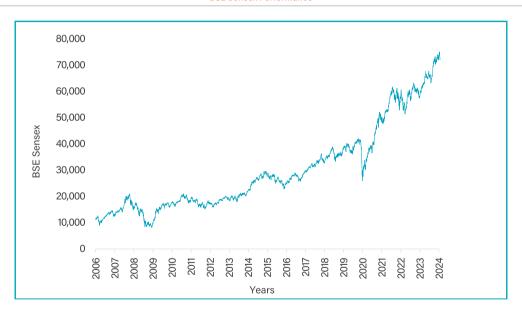


### **BSE Sensex Performance**



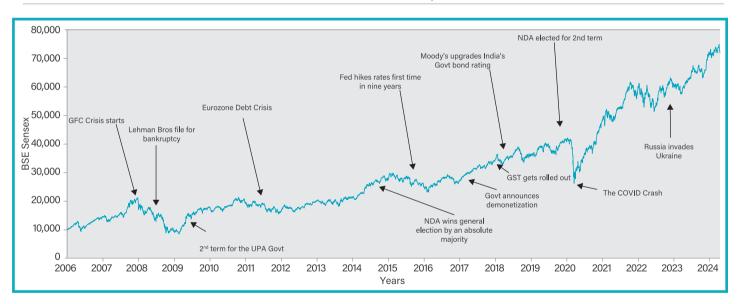


#### **BSE Sensex Performance**





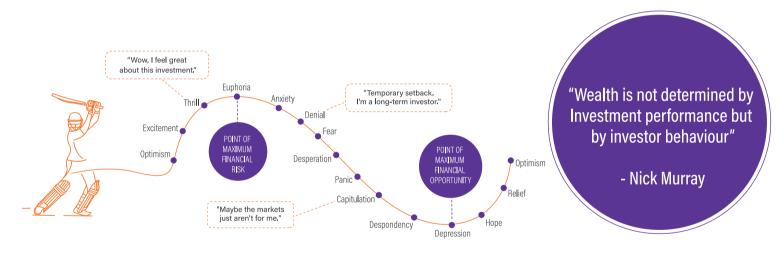
### BSE Sensex Performance with key events

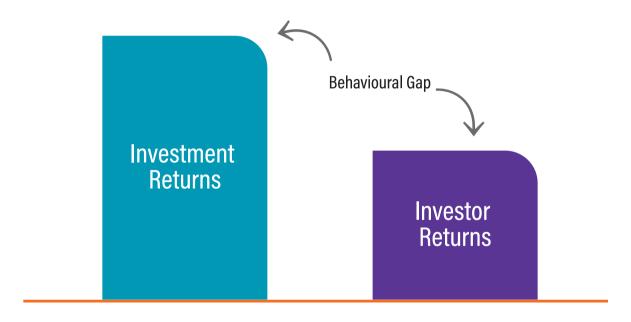




Equity market volatility causes extreme emotions leading to sub-optimal asset allocation...

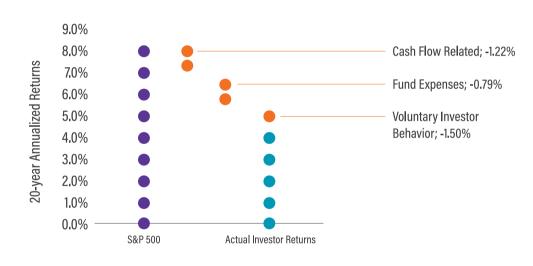
### The 14-stage cycle of market emotions





## Dalbar's Quantitative Analysis of Investor Behaviour

#### Investor returns are 40% lower than investment returns



This study is based on 20yr analysis of investor behavior and actual investor returns. Key highlights from the study -

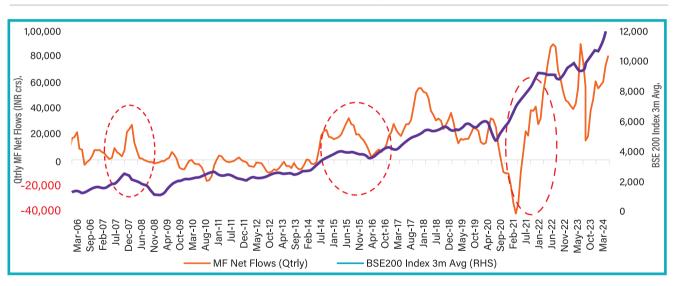
- Excluding Fund Expenses,
   one-third of the underperformance
   is on account of cash flow
   requirements
- But most importantly, 45% of the underperformance is due to investor behaviour



## Similar investor behavioural gap visible in the Indian equity markets too

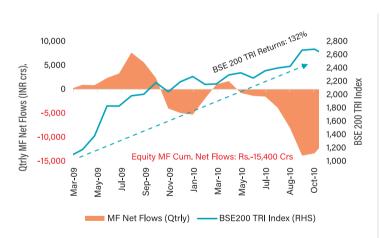
Domestic MF flows have been influenced by FOMO effect of market movement

#### MF Net Flows vs BSE 200 Index

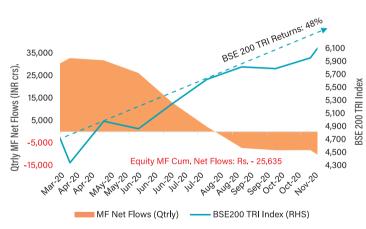


## Investor Behaviour during extreme volatile periods

#### Mar 2009 to Nov 2010: GFC Crisis



#### Mar 2020 to Nov 2020: Covid Crisis

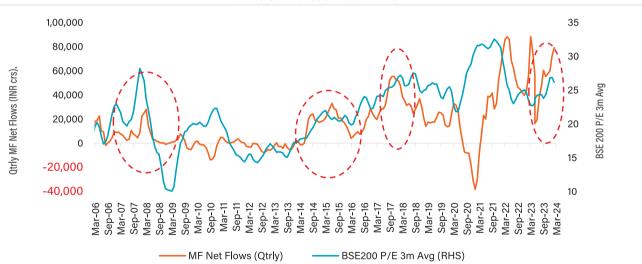




## Similar investor behavioural gap visible in the Indian equity markets too

Domestic MF flows also have been in contrast to market fundamentals

#### MF Net Flows vs BSE 200 Index TTM PE

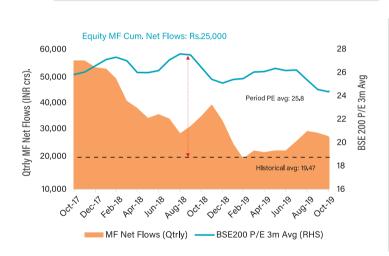




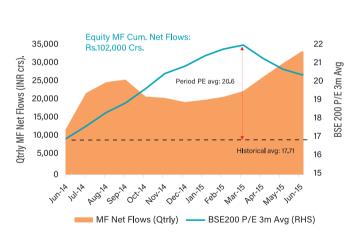
### Investor Behaviour incoherent with market fundamentals

#### Flows continuity during high PE valuations led to sub-standard returns

Oct 18 to Oct 20: 3.1% CAGR Returns



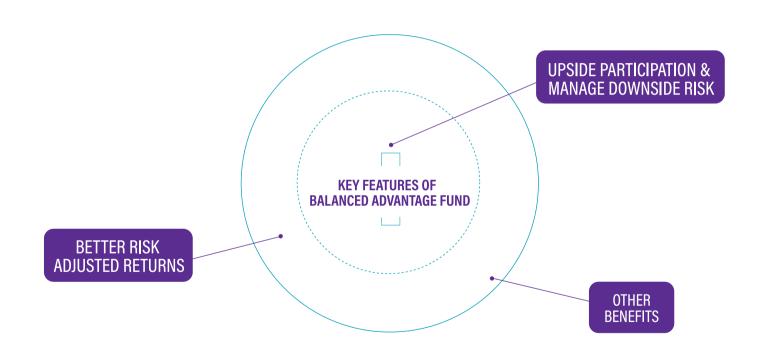
#### Jun 15 to Jun 16: 0% Returns





## WHY BALANCED ADVANTAGE FUND



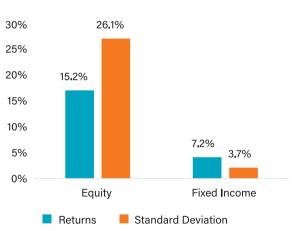


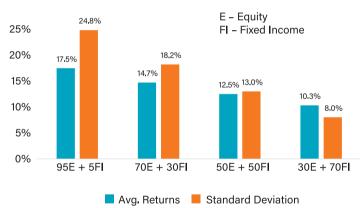












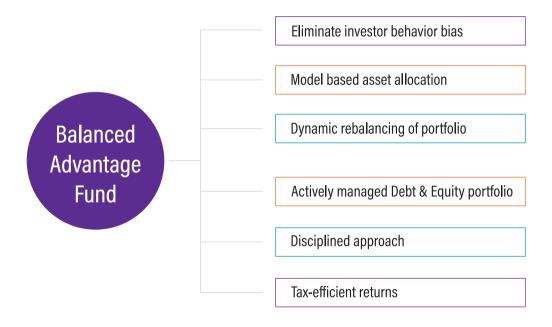


## Balanced Advantage Fund – Best of both worlds! –

This product category allows for both upside participation and managing downside risk delivering long-term sustainable returns

2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	CYTD
BAF	Equity	Debt	Debt	Equity	Debt	Debt	Equity	Equity	Equity	Equity	Equity
7.68%	37,45%	8.63%	12.91%	35,08%	5.91%	10.72%	17.87%	29.11%	5,69%	24.56%	4.97%
Equity	BAF	BAF	BAF	BAF	BAF	Equity	BAF	BAF	BAF	BAF	BAF
6.06%	34.53%	3.55%	5,49%	20.16%	1.11%	10.37%	13.40%	13,88%	3,81%	18.62%	3.99%
Debt	Debt	Equity	Equity	Debt	Equity	BAF	Debt	Debt	Debt	Debt	Debt
3.79%	14.31%	-0.18%	5.37%	4.71%	0.81%	7.70%	12.25%	3.44%	2.51%	7.30%	2.79%
Equity	Equity Returns represented by BSE 200 TRI										
BAF	Average Returns of Dynamic Asset Allocation or Balanced Advantage Fund (BAF) schemes										
Debt	Debt Returns represented by Crisil Composite Bond Fund Index										





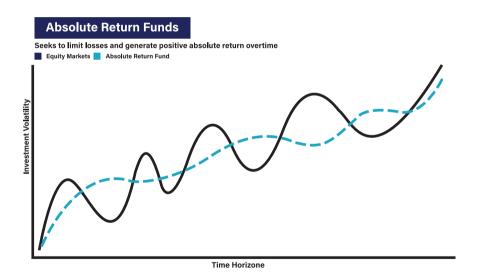


## INTRODUCING CANARA ROBECO BALANCED ADVANTAGE FUND



#### Canara Robeco BAF is an Absolute Return fund

Absolute return funds optimally manage downside risk and have upside participation



#### SALIENT ASPECTS

Investments are less affected by a poorly performing market

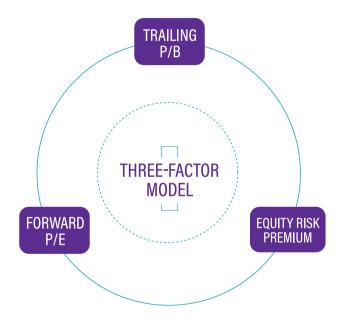
Invests in different asset classes periodically, to provide reasonable returns

Based on **risk mitigation**, asset allocation and thereby **diversification** 

Can underperform during periods of high market returns, nonetheless, has delivered **upside participation** 

Note: The above statements / analysis should not be construed as an investment advice or a research report or a recommendation and it is given only for illustration purposes. There is no assurance or guarantee that the investment objective of the scheme will be achieved.





## A Brief on the In-house Model

- Uses proprietary in-house Market Valuation Metrics to decide Net Equity allocation in a disciplined manner
- The model is indicative on net equity exposure allocation using below factors
- Trailing Price to Book Valuation ratio which uses book value
- Forward P/E Valuation ratio which uses forecasted earnings
- Equity Risk Premium Difference between Bond Yield and Earnings Yield
- The model effectively suggests changes in equity allocation depending on changes in fundamental factors. Same has been tested across time frames
- Aims to
- Reduce downside during Falling Market, and
- Provide reasonable participation during Rising Market



## Earnings Based

Growth-centric earnings led approach

Captures the future possible opportunities and challenges in the business

Price-to-earnings ratio promptly responds to the intermediate change in the economic value

## Balance Sheet Based

Financial health led approach

Price-to-book captures the inherent strength and changes in the economic value of the underlying business

Better positioned to adjust the cyclical volatility in earnings and sways lesser to market price movements

## Relative Allocation Based

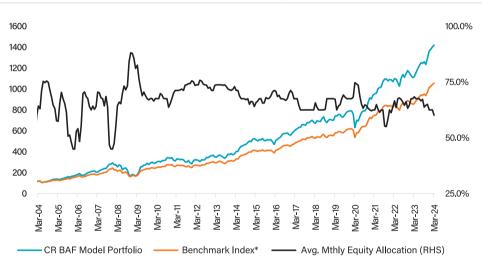
Opportunity cost led approach

Relative attractiveness between earnings yield and bond yield

Helps in deciding appropriate allocation between equity & debt

#### Equity Allocation movement vs Benchmark Index

## HISTORICAL ASSET ALLOCATION: ~Overall Average Equity Allocation – 67%



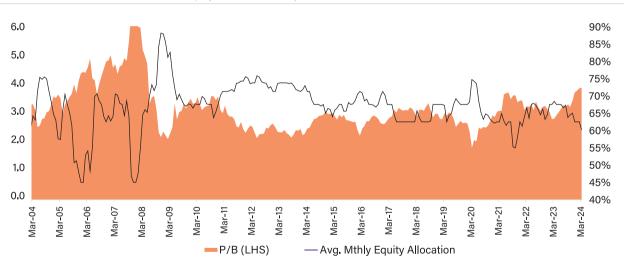
Source: Bloomberg, Internal

Note: Values on LHS are rebased to 100

<sup>\*</sup>Benchmark Index - Crisil Hybrid 50:50 Moderate Index

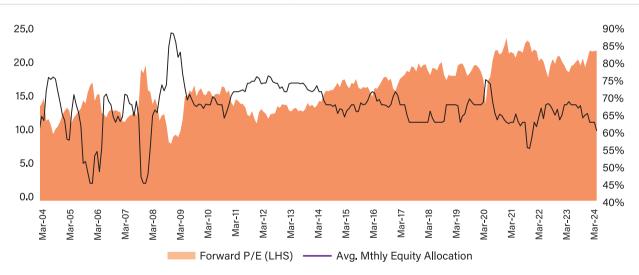
Equity Allocation movement vs 12 month Trailing Price-to-Book

## Historical Equity allocation inversely correlated to the TTM Price-to-Book ratio



Equity Allocation movement vs 12 mth Forward Price-to-Earnings

## Historical Equity allocation inversely correlated to the Forward Price-to-Earnings ratio

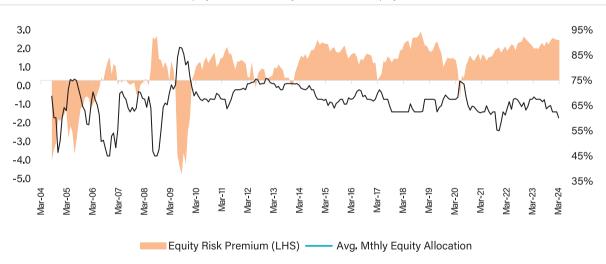


Source: Bloomberg, Internal

Note: Forward P/E (Price to Earnings) is for BSE 200

#### Equity Allocation movement vs Equity Risk Premium

## Historical Equity allocation inversely correlated to the Equity Risk Premium

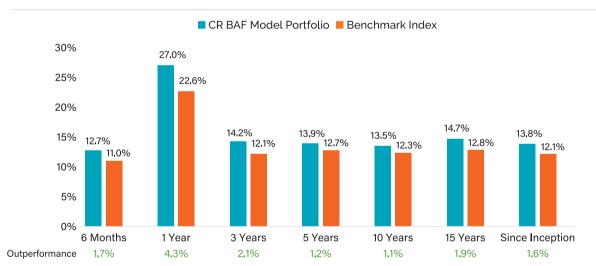




## Model back test - Historical period returns vis-à-vis benchmark

#### Outperformance across time frames

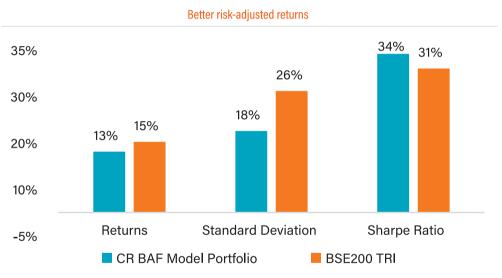
### CR BAF Model Performance (as on 28 Mar 2024)





Calendar Year	CR BAF Model	BSE 200 TRI	Upside Participation
2012	27.3%	33.2%	82%
2013	5.7%	6.1%	93%
2014	30.2%	37.4%	81%
2015	3.6%	-0.2%	Outperformed
2016	8.1%	5.4%	Outperformed
2017	24.0%	35.0%	69%
2018	2.8%	0.8%	Outperformed
2019	11.6%	10.4%	Outperformed
2020	15.8%	17.9%	88%
2021	19.1%	29.1%	66%
2022	5.9%	5.7%	Outperformed
2023	18.0%	24.5%	73%





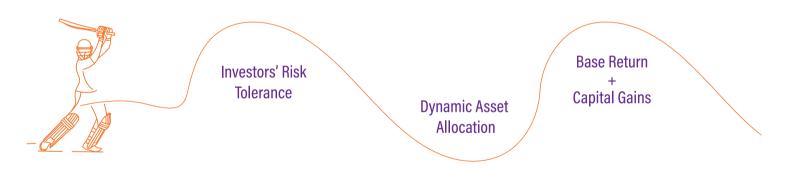
Model Portfolio Returns is 86% of BSE200 TRI while Standard Deviation is 67% of BSE200 TRI



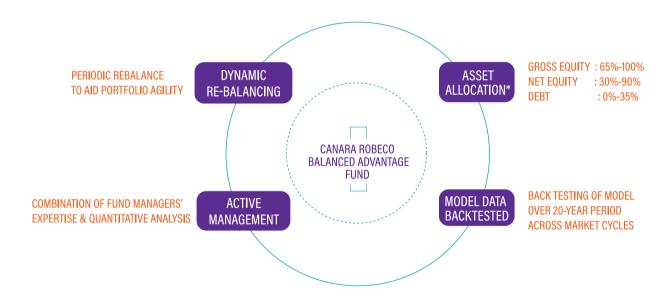
## Canara Robeco BAF is based on a Total Return approach

A dynamic asset allocation to suit investors' risk tolerance

## Aims to deliver returns with a combination of Base Return and Capital Gains







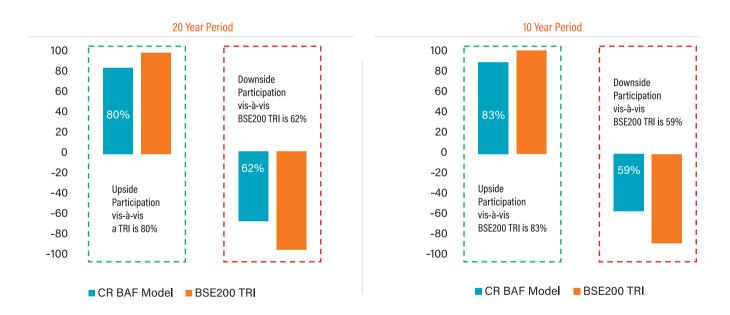


# WHY CANARA ROBECO BALANCED ADVANTAGE FUND



## Effective Upside Participation & Management of Downside Risk also leads to... -

High upside participation and low downside participation





## ... Equity Allocation aptly responsive to Valuation changes

## Model positioning thus corresponds well with the market cycles

Dates	Portfolio Model Equity Allocation %	BSE 200 TTM PB (Month <b>l</b> y Average)	BSE 200 TTM PE (Monthly Average)	1 Yr+ BSE200 TR <b>I</b> Returns	1 Yr+ CR BAF Model Returns	Upside / Downside Capture
30-Apr-06	<b>¥</b> 48.3%	<b>4.</b> 8	▲ 20.0	11.76%	13.21% 🗸	112%
31-Ju <b>l</b> -06	<b>1</b> 70.6%	▼ 3.6	<b>V</b> 16.5	50.44%	35.96%	71%
31-Dec-07	<b>▼</b> 45.0%	<b>6.</b> 8	▲ 28.9	-55.89%	-37.49% 🗸	67%
31-0ct-08	<b>A</b> 84.1%	▼ 2.6	<b>11.</b> 6	73.54%	56.91%	77%
31-0ct-10	<b>▼</b> 63 <b>.</b> 7%	<b>▲</b> 3.6	<b>22.8</b>	-13.71%	-7.71% 🗸	56%
31-0ct-11	<b>1</b> 74,3%	<b>v</b> 2,6	<b>15.</b> 3	7,31%	8.73% 🗸	120%
28-Feb-15	<b>V</b> 64.0%	<b>3.0</b>	<b>22.0</b>	-18.91%	-10.51% 🗸	56%
31-Mar-16	<b>70.9</b> %	▼ 2.4	▼ 20.1	24.19%	20.16%	83%
30-Jun-19	▼ 64.9%	<b>3.</b> 0	<b>2</b> 6.1	-10.67%	-2,13% 🗸	20%
30-Apr-20	<b>1</b> 74.2%	▼ 1.9	▼ 20.7	60.70%	36.73%	61%
30-Sep-21	<b>▼</b> 55 <b>.</b> 3%	<b>4</b> 3.6	<b>▲</b> 32.6	-1.73%	1.55% 🗸	190%
31-May-22	<b>67.5%</b>	▼ 3.2	▼ 23.5	12.57%	12.02%	96%

#### Source: Bloomberg

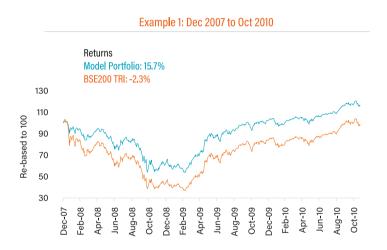
Note: Tick mark indicates outperformance of the Model, Cells shaded in green indicate upside capture & in orange indicate downside capture.

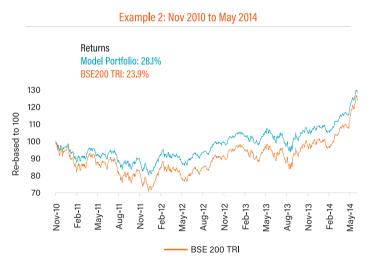
Disclaimer: The above data/graph is prepared on the basis of our back tested internal calculations. This is an illustration to highlight the functioning of the research based asset allocation framework. Above is not guaranteeing any returns on investments made in this Fund. Above Strategy is subject to change depending on the market conditions. There is no assurance or guarantee that the investment objective of the scheme will be achieved.

Past performance may or may not be sustained in the future



...better return profile during volatile market cycles (contd.)







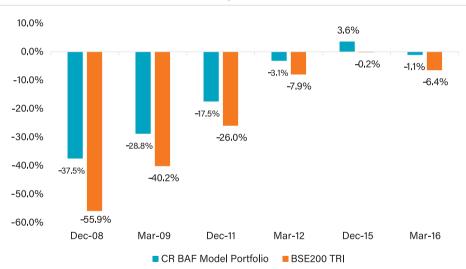
...better return profile during volatile market cycles(contd.)

Example 3: Mar 2015 to Sep 2016 Returns Model Portfolio: 9,8% BSE200 TRI: 4.5% 110 105 Re-based to 100 100 95 90 85 80 May-15 Aug-15 Oct-15 Dec-15 Jan-16 Feb-16 Mar-16 Apr-16 May-16 Jun-16 Jul-16 Jun-15 Jul-15 Sep-15 Nov-15



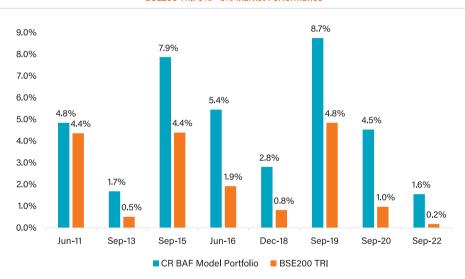


## **BSE200 TRI: Negative Performance**



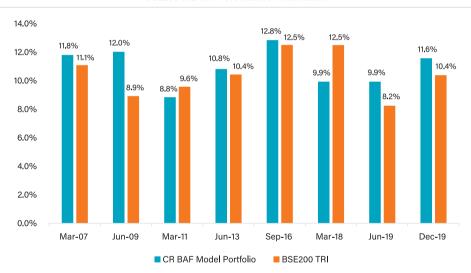


#### BSF200 TRI: 0% - 8% Market Performance



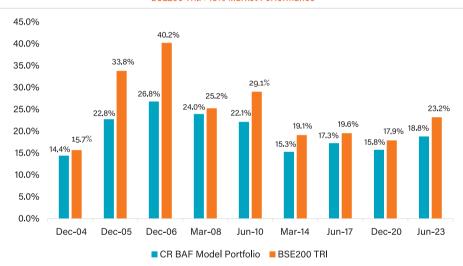


#### BSE200 TRI: 8% - 15% Market Performance



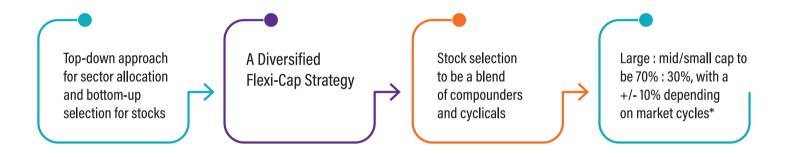


#### BSE200 TRI: >15% Market Performance



### Note: Performance figures are yearly returns calculated every quarters





Disclaimer: The fund strategy is based upon our current fund management/ investment strategy. However, the same shall be subject to change depending on the market conditions. Investors are requested to refer SID for more information on Asset Allocation & Fund Strategy.



## Fixed Income Investment Approach

Philosophy focused on Safety and Liquidity

- **High Quality Portfolio** Predominantly investments are to be in government and state government bonds / AAA and equivalent rated corporate issuers to ensure quality and liquidity
- Active Management Portfolio to be managed dynamically on the basis of short and long-term interest rate outlook
- Alpha Generation Actively tracking spreads within yield curve / across yield curves to capture mis-pricings



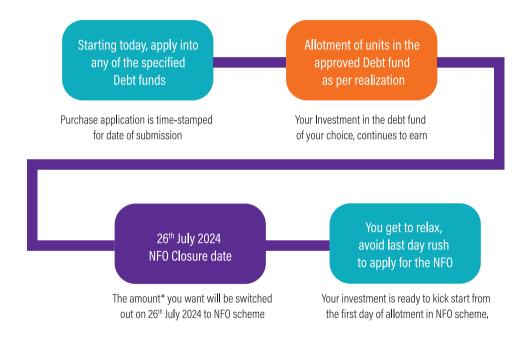
## **Key Attributes:**

- CR Balanced Advantage Fund's asset allocation is guided by a three-stage proprietary 'asset allocation' model that has been back-tested over more than 20-year period
- The proprietary model comprises of Market Price to Earning (PE), Price to Book Value (PB) and Equity Risk Premium (ERP)
- With optimum upside participation and management of downside risk, back-testing of the CR BAF Model has delivered better risk-adjusted returns vis-à-vis a diversified pure equity strategy (BSE200 TRI)
- Maintain gross equity exposure levels over 65% thus enabling investors with benefit of taxation









<sup>\*</sup> Subject to Applicable Statutory Levies, Taxes and Exit Load

SMART STP —

### AN OPTION TO INVEST IN A STAGGERED MANNER

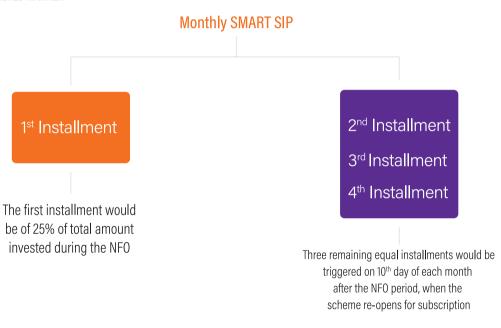
## THE BASIC STRUCTURE

Investor can do investment in the NFO through 4 equal installments*							
1st Installment	2nd Installment	3rd Installment	4th Installment				
Installments will be from the following Scheme							
Canara Robeco Overnight Fund^	Canara Robeco Liquid Fund	Canara Robeco  Ultra Short -Term Fund	Canara Robeco Savings Fund				

<sup>\*</sup> Subject to Applicable Statutory Levies, Taxes and Exit Load ^ Default scheme option if nothing is selected



#### AN OPTION TO INVEST IN A STAGGERED MANNER





Name of the Scheme	CANARA ROBECO BALANCED ADVANTAGE FUND				
Туре	Balanced Advantage Fund - An Open-Ended Dynamic Asset Allocation Fund				
Investment Objective	The fund aims to generate long-term capital appreciation with income generation by dynamically investing in equity & equity related instruments & debt & money market instruments. However, there can be no assurance that the investment objective of the scheme will be realized.				
	Type of Instruments	Indicative allocations (% of total assets)		Risk Profile	
Asset Allocation*		Minimum	Maximum	nisk Pfollie	
Asset Allocation.	Equity and Equity-related Instruments	65	100	Very High	
	Debt and Money Market Instruments	0	35	Low to Moderate	
Plans & Options	Regular Plan & Direct Plan (a) Growth (b) Income Distribution cum Capital Withdrawal option: - Payout of Income Distribution cum Capital Withdrawal option - Reinvestment of Income Distribution cum Capital Withdrawal option				
Fund Manager	Shridatta Bhandwaldar, Ennette Fernandes, Suman Prasad & Amit Kadam				
Load Structure	Entry Load: Nil Exit Load: 1% - if redeemed/switched out above 12% of allotted units within 365 days from the date of allotment Nil - if redeemed/switched out upto 12% of allotted units within 365 days from the date of allotment Nil - if redeemed/switched out after 365 days from the date of allotment				
Benchmark (First Tier)	CRISIL Hybrid 50+50 - Moderate Index				

<sup>\*</sup>Note: Under normal circumstances, the asset allocation of the Scheme will be as per above table. Investors are requested to refer SID for more information on Asset Allocation.



#### Shridatta Bhandwaldar

Over 18 years of experience:
Shridatta Bhandwalar is Head –
Equities at Canara Robeco Asset
Management Company, He has been
associated with Canara Robeco since
bly 2016, Shridatta is a management
graduate specializing in Finance from
Sydenham Institute of Management,
Prior to joining Canara Robeco, he was
associated with SBI Pension Fund,
Motilal Oswal securities, Heritage
Capital & MF Global

At Canara Robeco AMC, Shridatta believes in holding selective quality stocks in the portfolio to create wealth through compounding over medium term. He is currently overseeing all equity funds with AUM of ~US\$5bn and directly managing Canara Robeco's Blue Chip Equity, Flexi Cap, Focused, Multi Cap and Aggressive Hybrid Funds. Securities Private Ltd.: - Research Analyst February 2004 to September 2004: Rosy Blue Securities Private Ltd.: - Managaer Finance & Accounts.



## **Ennette Fernandes**

#### Over 14 years of experience:

Ennette is Fund Manager – Equities at Canara Robeco Asset Management Company. She has been associated with Canara Robeco since September 2021.

Ennette has experience in equity research working with organizations like Tata Asset Management Ltd. and Phillip Capital (India) Pvt Ltd.

At Canara Robeco, Ennette is the Fund Manager for Canara Robeco Consumer Trends Fund and Canara Robeco Equity Hybrid Fund,



#### **Suman Prasad**

#### Over 25 years of experience :

Suman Prasad Fund Manager, Fixed Income and is working with Canara Robeco Asset Management Company since May 1997. She holds a Post Graduate Diploma in Management Sciences from SDM Institute for Management Development and has a collective experience of 25 years. Her core expertise lies is in managing accrual funds.

At Canara Robeco, she is responsible for managing Canara Robeco Short Duration Fund, Canara Robeco Liquid Fund, Canara Robeco Ultra Short Term Fund, Canara Robeco Savings Fund and Canara Robeco Overnight Fund in addition to debt portfolios of close ended schemes.



#### **Amit Kadam**

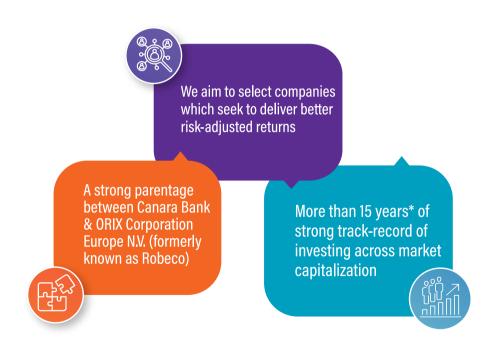
#### Over 15 years of experience :

Amit Kadam is Fund Manager -Equities at Canara Robeco Asset management Company, Amit had joined the company in 2018 as a Research Analyst. Amit has has worked in equity research across organisations such as Mutual Fund Asset Management Ltd. And Sykes and Ray Equities (I) Ltd. At Canara Robeco, Amit is the Fund Manager for Canara Robeco Focused Equity Fund and Canara Robeco Conservative Hybrid Fund. Amit will be the Dedicated Fund Manager for Overseas Investments.



# ABOUT CANARA ROBECO





<sup>\*</sup> Considered since the JV of Canara Robeco in September 2007





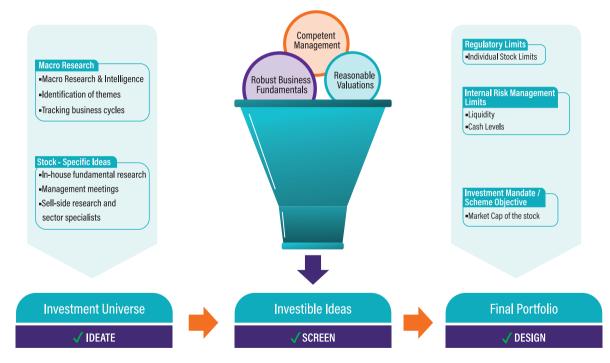
## **INVESTMENT PHILOSOPHY**

We believe it is companies and not stocks that create wealth

### **INVESTMENT OBJECTIVE**

Invest in robust growth-oriented businesses with competent management at reasonable valuations





Note: The above is only for general understanding purposes and should not be construed as CRAMC investment policy or process of portfolio construction.



## SAFETY

#### **Credit Risk**

Minimize risk of loss due to failure to repay on redemption

## **Interest Rate Risk**

Minimize risk of fall in market value of securities due to interest rate changes

## **LIQUIDITY**

Maintain highly liquid portfolio to meet redemption requirements that may be reasonably anticipated

## RETURN

Attain competitive rate of return within the prescribed Safety and Liquidity restrictions

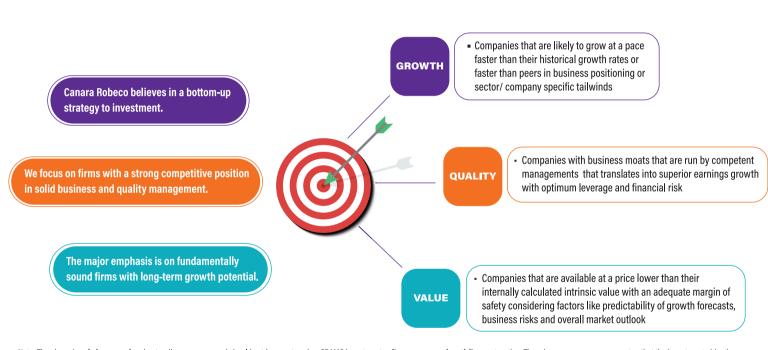
Detailed Credit Analysis, Intermediary Due Diligence, Portfolio Diversification

Structure Investments with ability to capture interest rate movements

Structure investments which can be divested in secondary market to meet cash requirements, securities fairly active in secondary market Efficient management of preset limits and controls to achieve returns which are competitive in nature

Note: The above is only for general understanding purposes and should not be construed as CRAMC investment policy or process of portfolio construction.





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(Balanced Advantage Fund - An open-ended Dynamic Asset Allocation Fund)

#### This product is suitable for investors who are seeking\*

- Long-term capital appreciation with income generation
- Investment in a dynamically managed portfolio of equity & equity related instruments and debt & money market securities





\*Investors should consult their financial advisers if in doubt about whether the product is suitable for them,

Product labelling assigned during the New Fund Offer (NFO) is based on internal assessment of the scheme characteristics or model portfolio and the same may vary post NFO when the actual investments are made.

### DISCI AIMER

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Mutual Fund investments are subject to market risks, read all scheme related documents carefully.



# **ANNEXURE**



## ABOUT CANARA BANK ONE OF THE LARGEST STATE-OWNED BANKS IN INDIA

- **Over 117 years of banking experience in India**
- One of the top 4 PSU banks in India, majority owned by the Government of India
- ■Total Assets of ₹ 15.09 lakh crore on December 31, 2023
- ■Total Deposits of ₹ 12.63 lakh crore as on December 31, 2023

## ABOUT ORIX CORPORATION EUROPE N.V. (FORMERLY KNOWN AS ROBECO GROUP)

- Robeco was founded in Rotterdam in 1929, over 95 years of heritage having Assets under Management EUR 181 billion December 2023
- -A pure-play asset manager with an Active investment style
- Core investment capabilities complemented by specialized subsidiaries of Traditional asset classes (equity & fixed income)
- & Alternatives (private equity & managed futures)
- Global leader in sustainability investing



#### Potential Risk Class (PRC) Matrix NAME OF SCHEME **RISKOMETER** Canara Robeco Ultra Short Term Fund Ultra Short Duration Fund - An open ended ultra-short term debt scheme investing in debt & money market instruments such that Relatively Low Interest Rate Risk and Moderate Credit Risk the Macaulay duration of the portfolio is Potential Risk Class between 3 months and 6 months. A relatively Credit Risk Relatively Low Moderate Relatively High Interest Rate low interest rate risk and moderate credit risk. (Class A) (Class B) (Class C) Risk Relatively Low B-I THIS PRODUCT IS SUITABLE FOR INVESTORS WHO ARE (Class I) • Income/Capital appreciation over ultra short term Moderate (Class II) Benchmark Riskometer is at Low to Moderate Risk Investors understand that their principal through a low risk strategy will be at Low to Moderate Risk Benchmark Riskometer Relatively (CRISIL Ultra Short Duration Debt A-Hindex) High (Class III) • Investment in a mix of Debt and Money Market instruments such that the Macaulay duration of the portfolio is between 3 months and 6 months

#### **RISKOMETER** Potential Risk Class (PRC) Matrix NAME OF SCHEME Canara Robeco Savings Fund Low Duration Fund - An open-ended low Relatively Low Interest Rate Risk and Moderate Credit Risk duration debt scheme investing in debt & Potential Risk Class money market instruments such that the Credit Risk Macaulay duration of the portfolio is between 6 elatively Low Moderate Relatively High Interest Rate (Class A) (Class B) (Class C) months and 12 months. A relatively low interest Risk rate risk and moderate credit risk. Relatively Low В-(Class I) THIS PRODUCT IS SUITABLE FOR INVESTORS WHO ARE Moderate Investors understand that their principal Renchmark Rickometer is at Low to Moderate Rick (Class II) Benchmark Riskometer will be at Low to Moderate Risk Income/Capital appreciation through a low (CRISIL Low Duration Debt A-I Index) Relatively duration strategy High (Class III) • Investment in debt & money market instruments such that the Macaulay duration of the portfolio is between 6 months and 12 months



### NAME OF SCHEME

Canara Robeco Overnight Fund Overnight Fund - An open-ended debt scheme investing in overnight securities. A relatively low interest rate risk and relatively low credit risk.

THIS PRODUCT IS SUITABLE FOR INVESTORS WHO ARE

- Regular income over short term that may be in line with the overnight call rates
- Investment in overnight securities

#### **RISKOMFTER**





Benchmark Riskometer (CRISIL Liquid Overnight Index)

## Potential Risk Class (PRC) Matrix

Relatively Low Interest Rate Risk and Relatively Low Credit Risk

	Potential Risk Class					
Credit Risk	Relatively Low (Class A)	Moderate (Class B)	Relatively High (Class C)			
Interest Rate Risk						
Relatively Low (Class I)	A-I					
Moderate (Class II)						
Relatively High (Class III)						

## NAME OF SCHEME

Canara Robeco Liquid Fund Liquid Fund - An open ended liquid scheme. A relatively low interest rate risk and relatively low credit risk.

THIS PRODUCT IS SUITABLE FOR INVESTORS WHO ARE

- Income/Capital appreciation while maintaining a level of high liquidity
- Investment in a mix of Debt and Money Market instruments with maturity of upto 91 days only

## **RISKOMETER**







Benchmark Riskometer (CRISIL Liquid Debt A-I Index)

## Potential Risk Class (PRC) Matrix

Relatively Low Interest Rate Risk and Relatively Low Credit Risk

	Potential Risk Class						
Credit Risk	Relatively Low (Class A)	Moderate (Class B)	Relatively High (Class C)				
Interest Rate Risk							
Relatively Low (Class I)	A-I						
Moderate (Class II)							
Relatively High (Class III)							