# HDFC BANK LIMITED (HDFBAN)



CMP: ₹ 1643

#### Target: ₹ 1850 (13%)

# Target Period: 12 months

#### July 22, 2024

### Operational performance steady; slower balance sheet weighs

About the stock: HDFC Bank is a leading private sector bank with consistent growth and operational performance over various cycles. Post merger, the bank has become the second largest in terms of size with diversified portfolio. The bank has maintained superior return ratios resulting in premium valuations.

- Largest private sector bank with loan book of ₹ 24 lakh crore.
- Consistent performance with steady NIM and RoE in past many years

Q4FY24 performance: Operational performance remained steady, however, muted growth in balance sheet weighs in the quarter. Advances de-grew 0.9% QoQ, led by corporate & agri segment while retail & CRB segment witnessed marginal traction. Deposit base remained flat with substantial reduction in current deposit, which was offset by accretion in term deposits. Despite reduction in advances and decline in current deposit, margins inched up 3 bps QoQ at 3.47%. NII grew 2.6% QoQ, while other income increased 15.6% YoY. Excluding one-offs in Q1FY25, CI ratio reported at ~41%. While GNPA increased 9 bps QoQ at 1.33%, slippages remained broadly steady.

**Investment Rationale** 

- Balancing between growth and LDR remains watchful: Advance growth remained muted with sequential de-growth at 0.9% QoQ, led by degrowth in corporate book while retail & CRB book witnessed marginal traction. Strategy to emphasize on reduction in LDR ratio(currently at 103.5%) will drive focus on deposit accretion and calibration in credit growth. However, funding of incremental loans and replacement of existing borrowings remains a challenge. Expect advance growth at ~13% CAGR in FY25-26E, LDR ratio to decline below 100% and margins to improve at 3.6% in FY26E.
- Focus to maintain operational performance: While restructuring of balance sheet is underway, management focusses on keeping operational parameters steady. Accelerating retail & CRB loans with PSL credit in focus, gradual replacement of borrowings with deposits is expected to maintain margins at 3.4-3.6%. Focus on building distribution capabilities and adoption of digital initiatives is seen to keep CI ratio at ~40-42%. Elevated provision coverage coupled with steady slippages is seen to keep credit cost steady, thereby maintaining RoA at historical trend of 1.9-2%.

### **Rating and Target Price**

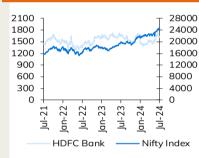
- Calibrated loan growth with focus on PSL and effort to shore up liabilities franchise remains core strategy to reduce LDR ratio. Replacement of borrowings and alteration in asset mix could aid margins, while steady CI ratio and credit cost remains in focus to keep operational performance steady with RoA in the range of 1.9-2.1%.
- Valuing the stock at ~2.4x FY26E ABV for standalone bank and ₹249 for subsidiaries, we maintain our target price at ₹ 1850 per share. Downgrade our rating from Buy to Hold owing to recent run up in stock.

| Key Financial Summary                  |        |        |          |                         |          |          |                           |
|--|--------|--------|----------|-------------------------|----------|----------|---------------------------|
| ₹ crore                                | FY22   | FY23   | FY24     | year CAGR<br>FY22-FY24) | FY25E    | FY26E    | 2 year CAGR<br>(FY24-26E) |
| NII                                    | 72,010 | 86,842 | 1,08,532 | 23%                     | 1,25,529 | 1,43,540 | 15%                       |
| PPP                                    | 64,077 | 70,405 | 94,387   | 21%                     | 1,02,248 | 1,17,910 | 12%                       |
| PAT                                    | 36,961 | 44,109 | 60,812   | 28%                     | 66,691   | 74,650   | 11%                       |
| ABV ( )                                | 425.0  | 494.0  | 535.0    |                         | 601.1    | 675.2    |                           |
| P/E                                    | 24.6   | 20.7   | 20.5     |                         | 18.7     | 16.7     |                           |
| P/ABV                                  | 3.9    | 3.3    | 3.1      |                         | 2.7      | 2.4      |                           |
| RoA                                    | 2.0    | 2.1    | 2.0      |                         | 1.7      | 1.7      |                           |
| RoE                                    | 15.4   | 15.7   | 13.9     |                         | 13.6     | 13.6     |                           |
| Source: Company, ICICI Direct Research |        |        |          |                         |          |          |                           |



| Particulars          |        |                   |        |        |        |  |  |  |
|----------------------|--------|-------------------|--------|--------|--------|--|--|--|
| Particulars Amount   |        |                   |        |        |        |  |  |  |
| Market 0             | ₹12    | ₹ 12,49,828 crore |        |        |        |  |  |  |
| 52 week              |        | 1794/1363         |        |        |        |  |  |  |
| Networt              | ₹4     | ₹ 4,37,593 crore  |        |        |        |  |  |  |
| Face value 1.0       |        |                   |        |        |        |  |  |  |
| Shareholding pattern |        |                   |        |        |        |  |  |  |
| (in %)               | Jun-23 | Sep-23            | Dec-23 | Mar-24 | Jun-24 |  |  |  |
| Promoter             | 25.5   | -                 | -      | -      | -      |  |  |  |
| FII                  | 33.4   | 52.1              | 52.3   | 47.8   | 47.2   |  |  |  |
| DII                  | 26.8   | 30.4              | 30.5   | 33.3   | 35.2   |  |  |  |
| Others               | 14.4   | 17.5              | 17.2   | 18.8   | 17.6   |  |  |  |

#### Price Chart



#### Key risks

- (i) Pace of liabilities accretion remains crucial
- (ii) Moderation in advances owing to reduction in LDR

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#### Concall highlights and outlook

- Key focus medium (2 3 years) to long term is to increase profitability by ensuring the sustainability of the franchise and focussing on mobilising retail deposits
- HDFC Bank is a completely new organisation post the merger. Post merger, business metric has been stable and demonstrates resilience of underlying strength of the franchise. Major of the parameters - CASA 36-38%, C/I 40-41%, GNPA 1.2-1.4%, RoA 1.9-2.1% were in the given range
- Key to sustained momentum is to maintain customer satisfaction and service first culture. Thus, the bank will continue to invest in people and technology
- Credit recoveries and dividends from subsidiaries aided growth in noninterest income
- The bank has successfully integrated HDFCs products into one app for cross-selling, including home loan borrowers opening accounts. Efforts are being made to cross sell and bring all group products under one umbrella through HDFC one app
- As per new accounting standard of investments, ~₹480 crores has gone into general reserves
- While glide path for CI ratio in medium term remains unchanged at ~30%, focus remains to keep CI ratio steady in near term
- Change in liquidity conditions and non-materialization on some forbearance was against earlier expectation.
- Customer accretion remains steady at 2.2 million in Q1FY25
- HDB Finance witnessed higher credit cost driven by lower collection due to heatwave and elections. However, GNPA at 1.9% remained flat.

#### Advances and deposits

- Combination of unanticipated outflows in CA and outflows of ₹160 billion from HDFC deposit which ran down has given a tepid net accretion period. Run down in CA seems to be transactional in nature.
- Pace of reduction in LDR in the current scenario could be faster as compared to earlier anticipation
- Bank remains cautious and choose to reduce pace of growth of unsecured loans
- Borrowing reduced by ₹ 600 billion in Q1FY25, of which ₹150 billion comprised of commercial paper which got matured, half of remaining ₹450 billion got matured while another half was paid ahead of maturity
- Share of repo-linked loan is ~36-37%, with mortgages at ~27% and nonmortgages at 40%
- Maturity profile of borrowing is about ₹ 650 billion for FY25, out of which ₹ 250 billion got repaid in Q1FY25
- Proportion of Small & marginal farmer stood at ~9% in March 2024. Focus remains on agri and related CRB loans owing to dual categorization (SMF & weaker section).

#### Margins

• Customer relationship remains in focus to garner liabilities rather than higher rates

| Exhibit 1: SOTP Valuation     |                    |                  |         |
|-------------------------------|--------------------|------------------|---------|
| Business Segment              | Basis of valuation | HDFC's stake (%) | ₹/share |
| HDFC Bank (merged)            | 2.4x FY26E ABV     | 100.00           | 1,602   |
| HDFC AMC                      | 39x FY26E EPS      | 52.59            | 69      |
| HDFC Life Insurance           | 2.5x FY26E EV      | 50.40            | 105     |
| HDFC ERGO                     |                    | 50.50            | 12      |
| HDB fin Serv                  |                    | 94.60            | 100     |
| HDFC Sec                      |                    | 95.10            | 25      |
| Value per share               |                    |                  | 1,912   |
| Discount @ 20%                |                    |                  | 62      |
| Value per share for HDFC Bank |                    |                  | 1,850   |
|                               |                    |                  |         |

| Exhibit 2: Variance Analysis |           |           |         |           |         |   |  |  |
|------------------------------|-----------|-----------|---------|-----------|---------|---|--|--|
|                              | Q1FY25    | Q1FY24    | YoY (%) | Q4FY24    | QoQ (%) | Comments  |  |  |
| NII                          | 29,837.1  | 23,599.1  | 26.4    | 29,076.8  | 2.6     | NII muted owing to marginal de-growth in advances   |  |  |
| NIM (%)                      | 3.47      | 4.1       | -15.4   | 3.44      | 0.9     |   |  |  |
| Other Income                 | 10,668.1  | 9,229.9   | 15.6    | 18,166.3  | -41.3   | Other income is mainly due to gains in fee income and dividend from subsidiaries            |  |  |
| Net Total Income             | 40,505.3  | 32,828.9  | 23.4    | 47,243.1  | -14.3   |   |  |  |
| Staff cost                   | 5,848.9   | 4,782.1   | 22.3    | 6,936.2   | -15.7   | CI ratio at 41%   |  |  |
| Other Operating<br>Expenses  | 10,771.7  | 9,274.8   | 16.1    | 11,032.6  | -2.4    |   |  |  |
| PPP                          | 23,884.6  | 18,772.0  | 27.2    | 29,274.2  | -18.4   |   |  |  |
| Provision                    | 2,602.1   | 2,860.0   | -9.0    | 13,511.6  | -80.7   | Provision was down 80% QoQ mainly due no<br>additional contingency provision made in Q4FY24 |  |  |
| PBT                          | 21,282.6  | 15,912.0  | 33.8    | 15,762.6  | 35.0    |   |  |  |
| Ταχ                          | 5,107.8   | 3,960.2   | 29.0    | -749.3    | -781.7  |   |  |  |
| PAT                          | 16,174.8  | 11,951.8  | 35.3    | 16,511.9  | -2.0    | Flattish earnings owing to muted sequential<br>performance                                  |  |  |
|                              |           |           |         |           |         |   |  |  |
| Key Metrics                  |           |           |         |           |         |   |  |  |
| GNPA                         | 33,026    | 19,064    | 73.2    | 31,173    | 5.9     | GNPA ratio increased by 9bps mainly due to NPAs in agri segment                             |  |  |
| NNPA                         | 9,508     | 4,777     | 99.1    | 8,092     | 17.5    | NNPA inched up 6 bps QoQ to 0.39%   |  |  |
| Advances                     | 24,63,521 | 16,15,672 | 52.5    | 24,84,862 | -0.9    | De-growth in corporates & agri; retail & CRB inched up marginally                           |  |  |
| Deposits                     | 23,79,100 | 19,13,096 | 24.4    | 23,79,786 | 0.0     | CASA ratio at 36.3%; down 190 bps QoQ   |  |  |
|                              |           |           |         |           |         |   |  |  |

## Financial Summary

| Exhibit 3: Profit and loss statement |        |        |        |        |                  |  |  |  |
|--------------------------------------|--------|--------|--------|--------|------------------|--|--|--|
| (Year-end March)                     | FY22   | FY23   | FY24   | FY25E  | ₹ crore<br>FY26E |  |  |  |
| Interest Earned                      | 127753 | 161586 | 258340 | 301795 | 339259           |  |  |  |
| Interest Expended                    | 55744  | 74743  | 149808 | 176266 | 195719           |  |  |  |
| NII                                  | 72010  | 86842  | 108532 | 125529 | 143540           |  |  |  |
| Growth (%)                           | 11.0   | 20.6   | 25.0   | 15.7   | 14.3             |  |  |  |
| Other income                         | 29510  | 31215  | 49241  | 47701  | 54545            |  |  |  |
| Total Income                         | 101519 | 118057 | 157773 | 173230 | 198086           |  |  |  |
| Employee cost                        | 12032  | 15512  | 22240  | 25112  | 28220            |  |  |  |
| Other operating Exp.                 | 25410  | 32140  | 41146  | 45870  | 51956            |  |  |  |
| PPP                                  | 64077  | 70405  | 94387  | 102248 | 117910           |  |  |  |
| Provisions                           | 15062  | 11920  | 23492  | 13915  | 19036            |  |  |  |
| PBT                                  | 49015  | 58485  | 70895  | 88333  | 98874            |  |  |  |
| Taxes                                | 12054  | 14377  | 10083  | 21642  | 24224            |  |  |  |
| Net Profit                           | 36961  | 44109  | 60812  | 66691  | 74650            |  |  |  |
| Growth (%)                           | 18.8   | 19.3   | 37.9   | 9.7    | 11.9             |  |  |  |
| EPS                                  | 66.7   | 79.1   | 80.0   | 87.8   | 98.3             |  |  |  |

| (Year-end March)     | FY22  | FY23  | FY24  | FY25E | FY26E |
|----------------------|-------|-------|-------|-------|-------|
| Valuation            |       |       |       |       |       |
| No. of Equity Shares | 555.0 | 558.0 | 759.7 | 759.7 | 759.7 |
| EPS (₹)              | 66.7  | 79.1  | 80.0  | 87.8  | 98.3  |
| BV (₹)               | 432.6 | 502.1 | 576.0 | 646.2 | 724.9 |
| ABV (₹)              | 425.0 | 494.0 | 535.0 | 601.1 | 675.2 |
| P/E                  | 24.6  | 20.7  | 20.5  | 18.7  | 16.7  |
| P/BV                 | 3.8   | 3.3   | 2.8   | 2.5   | 2.3   |
| P/ABV                | 3.9   | 3.3   | 3.1   | 2.7   | 2.4   |
| Yields & Margins (%) |       |       |       |       |       |
| Net Interest Margins | 4.1   | 4.1   | 3.4   | 3.5   | 3.6   |
| GNPA                 | 1.4   | 1.2   | 1.3   | 1.2   | 1.2   |
| RoE                  | 15.4  | 15.7  | 13.9  | 13.6  | 13.6  |
| RoA                  | 2.0   | 2.1   | 2.0   | 1.7   | 1.7   |

Source: Company, ICICI Direct Research

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| Exhibit 5: Balance sheet ₹ crore |         |         |         |         |         |  |  |  |  |
|----------------------------------|---------|---------|---------|---------|---------|--|--|--|--|
| (Year-end March)                 | FY22    | FY23    | FY24    | FY25E   | FY26E   |  |  |  |  |
| Sources of Funds                 |         |         |         |         |         |  |  |  |  |
| Capital                          | 555     | 558     | 760     | 760     | 760     |  |  |  |  |
| Reserves and Surplus             | 239538  | 279641  | 436833  | 490186  | 549906  |  |  |  |  |
| Networth                         | 240093  | 280199  | 437593  | 490946  | 550666  |  |  |  |  |
| Deposits                         | 1559217 | 1883395 | 2379786 | 2784350 | 3257689 |  |  |  |  |
| Borrowings                       | 184817  | 206766  | 662153  | 589316  | 524491  |  |  |  |  |
| Other Liabilities & Provision:   | 84407   | 95722   | 135438  | 217873  | 322359  |  |  |  |  |
| Total                            | 2068535 | 2466081 | 3617623 | 4082485 | 4655206 |  |  |  |  |
|                                  |         |         |         |         |         |  |  |  |  |
| Applications of Funds            |         |         |         |         |         |  |  |  |  |
| Fixed Assets                     | 6084    | 8017    | 11399   | 12767   | 14299   |  |  |  |  |
| Investments                      | 455539  | 517001  | 702415  | 807461  | 912153  |  |  |  |  |
| Advances                         | 1368821 | 1600586 | 2484862 | 2783045 | 3172671 |  |  |  |  |
| Other Assets                     | 85765   | 146713  | 199800  | 229770  | 264236  |  |  |  |  |
| Cash with RBI & call money       | 152327  | 193765  | 219147  | 249442  | 291847  |  |  |  |  |
| Total                            | 2068535 | 2466081 | 3617623 | 4082485 | 4655206 |  |  |  |  |

Source: Company, ICICI Direct Research

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