

Diversification is an Art. Optimisation is a Science.

WHITEOAK CAPITAL

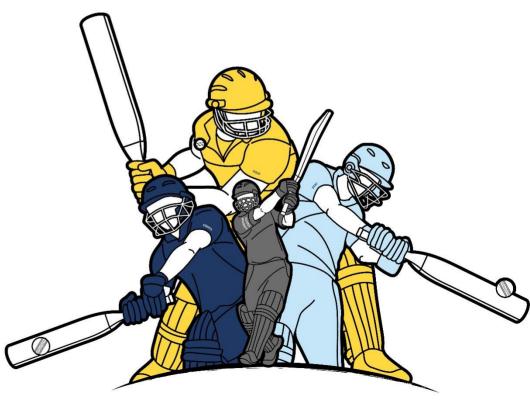
MULTI ASSET

ALLOCATION FUND

(An open ended scheme investing in Equity & Equity Related Instruments,
Debt & Money Market Securities and Gold/Silver related instruments)

NFO Period: 03<sup>rd</sup> - 10<sup>th</sup> May 2023





## **Chemical Reaction**





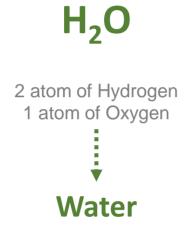


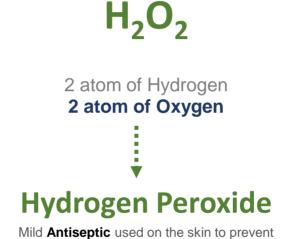
A chemical reaction occurs when two or more substances (reactants) are mixed and result in one or more new substances. For example, Respiration – we inhale oxygen which reacts with glucose and produces carbon dioxide, water, and energy.

## **Small Change, Large Effect!**

**Action and Reaction** 







infection of minor cuts, scrapes, and burns

Adding or subtracting a small atom can result into completely new substance.

## **Small Change, Large Effect!**

Percentage (%) matters



 $CO_2$ 

1 atom of Carbon 2 atom of Oxygen



Used as a **Refrigerant**, in **fire extinguishers**, for inflating life rafts and life jackets etc.

CO

1 atom of Carbon1 atom of Oxygen



**Highly Toxic**, colourless, odourless, flammable gas

To achieve a desired outcome (product), one needs to have a good understanding of properties of each of the atoms and how they react when they come together.

#### Role of Asset Classes in an Investor's Portfolio



Just like chemicals, various Asset Classes also perform differently when they are mixed depending on type of Asset Class and allocation mix.



**Indian Equity** 

Wealth Creation
Opportunities in the
Long Term



Gold

Hedge against inflation and uncertainties



**Debt** 

Provides Relative Stability and Generate Income



**Foreign Equity** 

Wealth Creation Opportunities with Foreign Currency Exposure

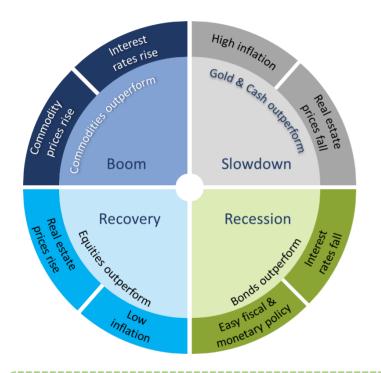
One can allocate their investment in a combination of various asset classes judiciously.

A right mix of these asset classes may help investors achieve an optimal level of risk-adjusted return.

#### **Economic Cycles and Asset Class Performance**

Asset Class performance generally varies depending on prevailing Economic Conditions





- Equities are expected do relatively well during Economic Recovery Phase.
- Bonds tend to do well during Recession and falling interest rates scenarios.
- While no investment is guaranteed to be recession-proof, some tend to perform better than others during downturns.
- With inflationary pressures, Commodities like gold, oil, etc. usually increase in price along with the finished products that are made from them.

Under normal circumstances

Economic Cycles and Markets across the globe are very dynamic. Therefore, different asset classes tend to perform differently depending on where are we in the Economic Cycle, Global Scenarios, Geo-Political Events etc.

#### **Select Asset Class Return**

Calendar Year Wise



2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Nasdaq	Equity - IND	Nasdaq	Equity - US	Equity - IND	Gold	Nasdaq	Nasdaq	Equity - US	Gold
58.2	32.9	12.1	14.9	30.3	7.9	39.7	48.6	31.2	13.9
Equity - US	Nasdaq	Real Estate	MSCI EM	MSCI EM	Liquid	Equity - US	Gold	Equity - IND	Equity - IND
49.5	17.3	9.8	14.1	29.0	7.6	34.4	28.0	25.6	5.7
MSCI DM	Real Estate	Debt	Debt	Nasdaq	Nasdaq	MSCI DM	Equity - US	Nasdaq	Liquid
43.0	16.9	8.6	12.9	21.8	6.0	30.5	21.4	24.6	5.1
Real Estate	Equity - US	Liquid	Nasdaq	MSCI DM	Debt	Gold	MSCI EM	MSCI DM	Real Estate
10.1	16.2	8.2	11.7	15.0	5.9	23.8	21.3	24.2	2.8
MSCI EM	Debt	Equity - US	Gold	Equity - US	Real Estate	MSCI EM	MSCI DM	Liquid	Debt
10.0	14.3	6.2	11.3	14.4	5.1	21.0	18.9	3.6	2.5
Liquid	Liquid	MSCI DM	MSCI DM	Real Estate	Equity - IND	Equity - IND	Equity - IND	Debt	Equity - US
9.0	9.2	3.8	10.3	7.2	4.6	13.5	16.1	3.4	-9.1
Equity - IND	MSCI DM	Equity - IND	Real Estate	Liquid	Equity - US	Debt	Debt	Real Estate	MSCI DM
8.1	7.3	-3.0	8.3	6.7	4.4	10.7	12.3	3.1	-9.1
Debt	MSCI EM	Gold	Liquid	Gold	MSCI DM	Liquid	Liquid	MSCI EM	MSCI EM
3.8	0.0	-6.6	7.5	5.1	-0.4	6.9	4.6	-0.6	-11.3
Gold	Gold	MSCI EM	Equity - IND	Debt	MSCI EM	Real Estate	Real Estate	Gold	Nasdaq
-4.5	-7.9	-10.9	4.4	4.7	-6.8	3.0	2.2	-4.2	-25.1

Due to the dynamic nature of the global markets and economic cycles, it is not possible to time the winning asset class consistently. Furthermore, there may be prolonged cycle of outperformance and underperformance of these asset classes.

#### **Correlation of Select Asset Classes with each other**

Investors can use **Asset Class Behaviours** to their advantage



Asset Classes	Indian Equity	Debt	Gold	US Equity
Indian Equity		-0.22	-0.54	+0.39
Debt	-0.22		-0.05	+0.16
Gold	-0.54	-0.05		-0.11
US Equity	+0.39	+0.16	-0.11	

#### Key Observations from the adjacent table

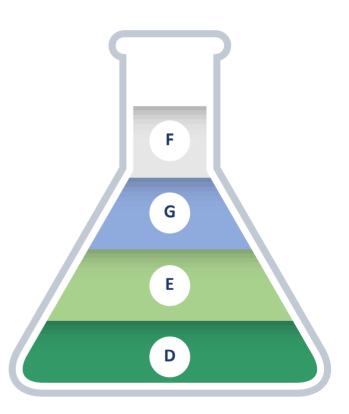
- Gold has a Negative Correlation with all the other three Asset Classes with varying degree.
- Debt has a negative correlation with Indian Equity (-0.22) and low correlation with US Equity (+0.16).
- Indian Equity has a positive (+0.39) but not Perfect Correlation (of +1) with US Equity.
- Correlation is a statistical measure that indicates the extent to which two or more variables (Asset Classes in our example) fluctuate in relation to each other. It ranges between +1 to -1.
- If the correlation coefficient is greater than zero, it is a positive relationship. Conversely, if the value is less than zero, it is a negative relationship. A value of zero indicates that there is no relationship between the two variables.
- When two variable (Asset Classes) generally move in the same direction, they are said to be positively correlated. When these variable (Asset Classes) move in the opposite direction, they are said to be negatively correlated. In other words, a negative correlation is a relationship between two variables (Asset Classes) such that as the value of one variable (Asset Class) increases, the other decreases.

#### To Sum up ....

#### Importance of Multi Asset Allocation



- A chemical reaction occurs when two or more substances (reactants) are mixed together, resulting in one or more new substances. Adding or subtracting a small atom can results in a completely new substance.
- To achieve a desired outcome (product), one needs to have a good understanding of properties of each of the atoms and how they react when they come together.
- Similarly, one can allocate their investment in a combination of various asset classes judiciously. A right mix of these asset classes may help investors achieve an optimal level of risk-adjusted return.
- Economic Cycles and Markets across the globe are very dynamic. Different asset classes tend to perform differently depending on where are we in the Economic Cycle, Global Scenarios, Geo-Political Events etc.
- Due to the dynamic nature of the global markets and economic cycles, it is not
  possible to consistently time the winning asset class. Furthermore, there may be
  prolonged cycle of outperformance and underperformance of these asset classes.
- Different asset classes have varied degrees of correlation with each other.
- Investors can use these correlations in creating a portfolio to achieve reasonable returns with moderate volatility from their investment over long term.





Presenting,

# WhiteOak Capital

# **Multi Asset Allocation Fund**

An open ended scheme investing in Equity & Equity Related Instruments, Debt & Money Market Securities and Gold/Silver related instruments.

About the Scheme





#### **Diversification Across Various Asset Classes**

Domestic Equity & related instruments, Gold, Fixed Income, Foreign Equity etc.



#### **Based on Relative Attractiveness of Asset Classes**

Internal Proprietary Model to provide direction



#### Aims to generate superior "Risk Adjusted Return"

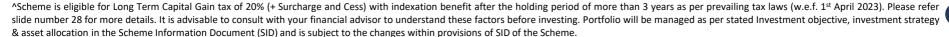
Different asset classes tend to perform differently during various market conditions. A right mix of these asset class may help reduce portfolio volatility along with generating reasonable returns in long term



#### Long Term Capital Gain Tax and Indexation Benefit<sup>^</sup>

Hassel-free and Tax-efficient<sup>^</sup> way of investing in various asset classes via Single Mutual Fund Scheme with quick T+1 day Liquidity





Asset Allocation Range as per Scheme Information Document (SID)



Instruments		Allocation et assets)	Risk Profile
	Minimum	Maximum	Low/Medium/High
Equity and Equity Related Instruments	10	80	High
Debt Securities and Money Market Instruments	10	80	Low to Medium
Gold/silver related instruments (including ETFs, Sovereign gold deposit schemes) &Exchange Traded Commodity Derivatives (ETCDs) as permitted by SEBI from time to time.	10	50	Medium to High
Units issued by REITs and InvITs	0	10	High

**Investment Philosophy under Normal Circumstances** 



#### **Domestic Equity**

#### 15% to 45% (Net)

and more than 35% to 45% including Arbitrage positions (Hedged + Unhedged)

#### **Fixed Income**

10% to 55%

0 to 10% RIETs and InvITs





#### Gold

10% to 40%

**Including Silver and** other commodities

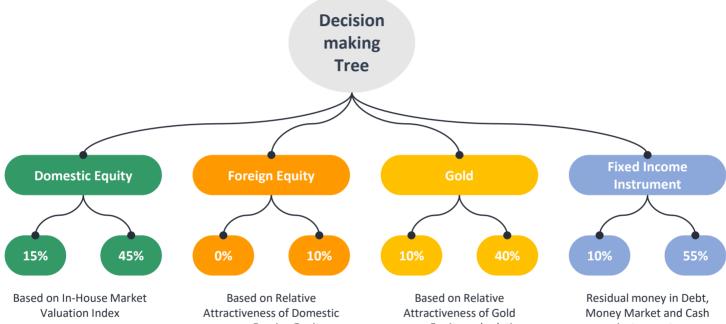
#### **Foreign Equity**

0% to 10%

Mostly, Developed Market Equity

Portfolio Construction Approach





**Arbitrage Position to maintain** more than 35% Gross Equity

Diversified across Sectors and Market Capitalisation

versus Foreign Equity

Mostly, Developed Market Equity such as USA

versus Equity and relative strength of Dollar

Opportunistic position in Silver and other permissible commodities instruments

Short to Medium Duration Portfolio with High Credit Quality

## **Key Valuation Parameters and Asset Allocation Range**

WhiteOak Capital Multi Asset Allocation Fund



	Parameter	Remarks		Net Equity Allocation	
: <b>Equity</b> 45%)	Adjusted Price to Book Ratio	Mean-Reverting <b>Equity Valuation</b> Parameter + Overlay of Return on Equity (ROE)	1	Higher Ratio→ Lower Equity	
Domestic Equity (15% to 45%)	Yield Ratio	G-Sec Yield / Normalised Earning Yield Measures Relative Attractiveness of Debt and Equity	介	Higher Ratio → Lower Equity ▼	<b>!</b>
Foreign Equity (0% to 10%)	Valuation Discount/Premium	<b>Developed Market</b> PE Ratio / <b>India</b> PE Ratio Measures Relative Attractiveness of Foreign v/s Domestic Equity	Ŷ	Higher Ratio → Lower Equity (Foreign)	1
<b>Gold</b> 10% to 40%)	Dollar Strength	Gold to Dollar Ratio Measures Dollar's Strength vis-à-vis Gold	Û	Higher Ratio → Lower Gold	<b></b>
<b>Gc</b> (10% t	Gold v/s Equity	Gold to Equity Ratio  Measures Relative Attractiveness of Gold	Û	Higher Ratio → Lower Gold 🤫	

The parameters mentioned above are indicative only. The AMC may add other parameters and change the weightages based on the prevailing market conditions. The internal proprietary model may use various parameters (please refer slide number 16 for more details) while deciding the Asset Allocation levels of the portfolio (internal model). This internal model may go through periodic revision (as and when required), resulting in addition or deletion of parameters and the weightages assigned to them. Portfolio will be managed as per stated Investment objective, investment strategy & asset allocation in the Scheme Information Document (SID) and is subject to the changes within provisions of SID of the Scheme.

## **Key Valuation Parameters and Investment Strategies**

WhiteOak Capital Multi Asset Allocation Fund



- As per investment objective, the Scheme will endeavour to achieve diversification across Equity, Debt, and Gold/Silver related asset classes with an
  aim to generate superior risk adjusted returns and provide income/ long-term capital appreciation. Investments under the Scheme will be
  predominantly in a mix of money market instruments, debt securities, equity & equity related instruments, Gold/ Silver related instruments
  including ETFs, Exchange Traded Commodities Derivatives (ETCDs), units of REITs and InvITs and such other asset classes as SEBI may prescribe from
  time to time.
- The Scheme may utilize internal proprietary model to monitor the markets to decide the asset allocation mix in various asset classes. This model may provide broad guidance regarding the relative valuation levels and scope of the asset allocation opportunities in the market. However, considering the dynamic nature of the market, the Fund manager might utilize this model as a broad indicator. Fund Manager will have the final authority to apply their discretion and judgment while determining the actual allocation percentage, the allocation interval, and the allocation approach as may be appropriate to pursue the investment objective of the Scheme.
- The internal proprietary model might use parameters like Adjusted Price to Book Value of Equity market indices (with an overlay of ROE), Ratio of G-Sec Yield to Earning Yield of Equity market indices, VIX and Equity and Debt Momentum while deciding the Asset Allocation levels of the portfolio between equities and debt. The internal model might use the valuation premium/discount of domestic and foreign equity to decide their respective allocations. Fixed income allocation will be made based on the evaluation of macroeconomic factors, market dynamics, and issuer-specific factors. The model may also use Capitalisation rates prevailing in the market to determine its allocation to REITs and INVITs. The internal model may use Equity to Adjusted Gold Ratio, Dollar Index to Gold Ratio, Gold to Oil Ratio and other such ratios to decide the allocation to gold instruments and various other commodity instruments. This internal proprietary model may undergo periodic revision (as and when required), resulting in adding or deleting parameters and the weights assigned to them.

Portfolio Construction Flow



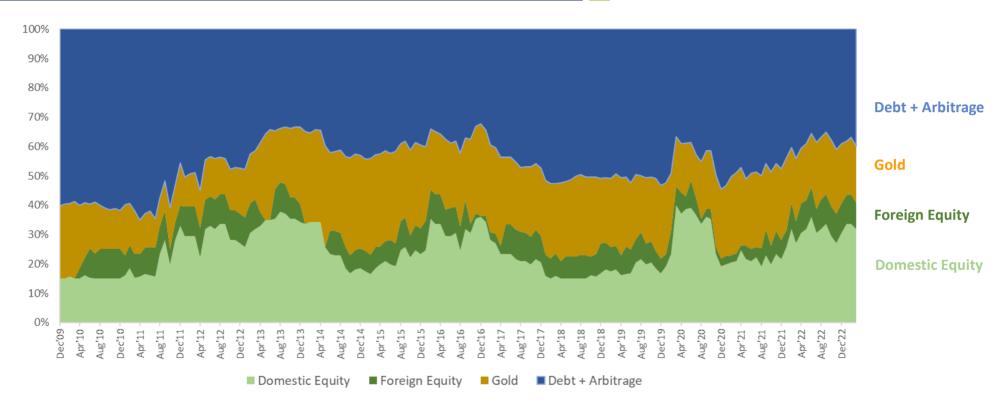


#### **Asset Allocation Break-up (%)**

Internal Model\* Back Testing Results as on 31st March 2023

The performance of the internal model does not represent the performance of the scheme.





Source: Internal Research. The above illustration is for understanding the working of internal proprietary model. \*Internal Model values have been used for calculation purpose (which will be used by the scheme while deciding the asset allocation between permissible asset classes). The internal proprietary model may use various parameters (please refer slide number 16 for more details) while deciding the Asset Allocation levels of the portfolio. This internal model may go through periodic revision (as and when required), resulting in addition or deletion of parameters and the weightages assigned to them. The performance of the internal model does not represent the performance of the scheme. Past performance may or may not sustain in future. Portfolio will be managed as per stated Investment objective, investment strategy & asset allocation in the Scheme Information Document (SID) and is subject to the changes within provisions of SID of the Scheme.



#### **Financial Year Wise Performance**

Internal Model\* Back Testing Results as on 31st March 2023

The performance of the internal model does not represent the performance of the scheme.



Financial Year	S&P BSE Sensex TRI	CRISIL Short Term Bond Index	MCX Gold (INR)	S&P 500 TRI (INR)	Internal Model* (Back Testing)
FY 2011	12.5%	5.1%	27.4%	14.7%	13.2%
FY 2012	-9.2%	8.3%	32.9%	24.0%	12.4%
FY 2013	10.1%	9.1%	7.1%	21.9%	11.1%
FY 2014	20.7%	8.9%	-3.2%	33.9%	12.2%
FY 2015	26.8%	10.3%	-8.3%	17.3%	9.5%
FY 2016	-7.9%	8.5%	10.9%	8.1%	7.6%
FY 2017	18.5%	9.1%	-1.9%	14.9%	9.8%
FY 2018	12.7%	6.1%	7.4%	12.9%	9.6%
FY 2019	18.8%	7.6%	3.2%	18.1%	9.9%
FY 2020	-22.9%	9.9%	29.7%	1.1%	7.3%
FY 2021	69.8%	7.8%	7.3%	51.8%	28.5%
FY 2022	19.5%	5.2%	16.6%	20.0%	12.7%
FY 2023	2.0%	4.2%	16.0%	-1.5%	6.4%
FY 2011 to FY 2023	11.3% CAGR	7.7% CAGR	10.5% CAGR	17.5% CAGR	11.4% CAGR

It is interesting to note from above table that for a Multi-Asset Portfolio, Gold has provided some downside protection in many of the years when Domestic Equity has delivered negative returns and vice versa.

Source: MFIE, Bloomberg, Internal Research. The above illustration is for understanding the working of internal proprietary model. \*Internal Model NAV have been used for calculation purpose (which will be used by the scheme while deciding the asset allocation between permissible asset classes). For calculation of internal model returns for Domestic Equity portion, returns of S&P BSE Sensex TRI are considered, CRISIL Short Term Bond Index for Debt portion, MCX Gold (INR) for Gold portion, CRISIL Liquid Index for Hedged Equity portion and S&P 500 TRI for Foreign Equity portion. The performance of the internal model does not represent the performance of the scheme. Returns mentioned above are gross. The internal proprietary model may use various parameters (please refer slide number 16 for more details) while deciding the Asset Allocation levels of the portfolio. This internal model may go through periodic revision (as and when required), resulting in addition or deletion of parameters and the weightages assigned to them. Past performance may or may not sustain in future. Portfolio will be managed as per stated Investment objective, investment strategy & asset allocation in the Scheme Information Document (SID) and is subject to the changes within provisions of SID of the Scheme.

#### Point to Point Performance (% CAGR)

Internal Model\* Back Testing Results as on 31st March 2023

The performance of the internal model does not represent the performance of the scheme.



% CAGR for the Period	S&P BSE Sensex TRI	CRISIL Short Term Bond Index	MCX Gold (INR)	S&P 500 TRI (INR)	Internal Model* (Back Testing)
1 Year	2.0%	4.2%	16.0%	-1.5%	6.4%
2 Years	10.4%	4.7%	16.3%	8.7%	9.5%
3 Years	27.5%	5.7%	13.2%	21.5%	15.5%
4 Years	12.4%	6.7%	17.2%	16.1%	13.4%
5 Years	13.7%	6.9%	14.2%	16.5%	12.7%
6 Years	13.5%	6.8%	13.0%	15.9%	12.2%
7 Years	14.2%	7.1%	10.8%	15.7%	11.8%
8 Years	11.2%	7.3%	10.8%	14.7%	11.3%
9 Years	12.8%	7.6%	8.5%	15.0%	11.1%
10 Years	13.6%	7.7%	7.2%	16.8%	11.2%
11 Years	13.3%	7.8%	7.2%	17.2%	11.2%
12 Years	11.2%	7.9%	9.2%	17.8%	11.3%
13 Years	11.3%	7.7%	10.5%	17.6%	11.4%
Since Jan'2010	11.1%	7.6%	10.1%	17.3%	11.2%

Average Month-end Net Equity Levels (Domestic + Foreign) of Internal Model*  41.4% 35.4% 34.9% 33.1% 31.3% 30.8% 31.7% 31.9% 31.3%
35.4% 34.9% 33.1% 31.3% 30.8% 31.7% 31.9%
34.9% 33.1% 31.3% 30.8% 31.7% 31.9%
34.9% 33.1% 31.3% 30.8% 31.7% 31.9%
33.1% 31.3% 30.8% 31.7% 31.9%
31.3% 30.8% 31.7% 31.9%
30.8% 31.7% 31.9%
31.7% 31.9%
31.9%
5 = 10 / 1
31.3%
32.1%
32.8%
32.8%
32.1%
31.7%

Source: MFIE, Bloomberg, Internal Research. The above illustration is for understanding the working of internal proprietary model. \*Internal Model NAV have been used for calculation purpose (which will be used by the scheme while deciding the asset allocation between permissible asset classes). For calculation of internal model returns for Domestic Equity portion, returns of S&P BSE Sensex TRI are considered, CRISIL Short Term Bond Index for Debt portion, MCX Gold (INR) for Gold portion, CRISIL Liquid Index for Hedged Equity portion and S&P 500 TRI for Foreign Equity portion. The performance of the internal model does not represent the performance of the scheme. Returns mentioned above are gross. The internal proprietary model may use various parameters (please refer slide number 16 for more details) while deciding the Asset Allocation levels of the portfolio. This internal model may go through periodic revision (as and when required), resulting in addition or deletion of parameters and the weightages assigned to them. Past performance may or may not sustain in future. Portfolio will be managed as per stated Investment objective, investment strategy & asset allocation in the Scheme Information Document (SID) and is subject to the changes within provisions of SID of the Scheme.

#### Journey till date...

/alue of Rs. 100

Internal Model\* Back Testing Results from 1st January 2010 to 31st March 2023

The performance of the internal model does not represent the performance of the scheme.



Source: MFIE, Bloomberg, Internal Research. The above illustration is for understanding the working of internal proprietary model. \*Internal Model NAV have been used for calculation purpose (which will be used by the scheme while deciding the asset allocation between permissible asset classes). For calculation of internal model returns for Domestic Equity portion, returns of S&P BSE Sensex TRI are considered, CRISIL Short Term Bond Index for Debt portion, MCX Gold (INR) for Gold portion, CRISIL Liquid Index for Hedged Equity portion and S&P 500 TRI for Foreign Equity portion. The performance of the internal model does not represent the performance of the scheme. Returns mentioned above are gross. The internal proprietary model may use various parameters (please refer slide number 16 for more details) while deciding the Asset Allocation levels of the portfolio. This internal model may go through periodic revision (as and when required), resulting in addition or deletion of parameters and the weightages assigned to them. Past performance may or may not sustain in future. Portfolio will be managed as per stated Investment objective, investment strategy & asset allocation in the Scheme Information Document (SID) and is subject to the changes within provisions of SID of the Scheme.



#### Rolling Returns on Daily Basis (% CAGR)

Internal Model\* Back Testing Results From 1st Jan 2010 to 31st March 2023

The performance of the internal model does not represent the performance of the scheme.



	Internal Model* (Back Testing)			S&P BSE Sensex TRI		
Rolling Return Period ->	1 Year	3 Years	5 Years	1 Year	3 Years	5 Years
First Observation ->	01-Jan-11	01-Jan-13	01-Jan-15	01-Jan-11	01-Jan-13	01-Jan-15
Minimum Return (%)	-1.5	6.8	7.8	-31.1	-2.8	-0.3
Maximum Return (%)	35.8	17.0	14.9	94.8	32.1	19.6
Average Return (%)	11.5	11.6	11.0	12.7	12.4	12.3
Median Return (%)	10.8	11.6	10.6	11.4	12.8	12.9
Standard Deviation	5.1	2.4	1.6	16.7	5.2	3.3
Negative Observation	11 10%	0	0	582 32%	6 12%	1 3%
0 to 6% Return	318	0	0	397	299	60
6% to 8% Return	309 <b>10</b> %	91 4%	2	190 6%	249 <b>10</b> %	202 10%
8% to 12% Return	1236	1397	1375	400	590	531
Above 12% Return	1163 <b>79</b> %	1052	669	% 62%	<b>78%</b>	1252
Total Observations	3037	2540	2046	3037	2540	2046

Above numbers may not add upto 100% since they are rounded-off to nearest decimal. Source: MFIE, Bloomberg, Internal Research. The above illustration is for understanding the working of internal proprietary model. \*Internal Model NAV have been used for calculation purpose (which will be used by the scheme while deciding the asset allocation between permissible asset classes). For calculation of internal model returns for Domestic Equity portion, returns of S&P BSE Sensex TRI are considered, CRISIL Short Term Bond Index for Debt portion, MCX Gold (INR) for Gold portion, CRISIL Liquid Index for Hedged Equity portion and S&P 500 TRI for Foreign Equity portion. The performance of the internal model does not represent the performance of the scheme. Returns mentioned above are gross. The internal proprietary model may use various parameters (please refer slide number 16 for more details) while deciding the Asset Allocation levels of the portfolio. This internal model may go through periodic revision (as and when required), resulting in addition or deletion of parameters and the weightages assigned to them. Past performance may or may not sustain in future. Portfolio will be managed as per stated Investment objective, investment strategy & asset allocation in the Scheme Information Document (SID) and is subject to the changes within provisions of SID of the Scheme.

#### Rolling Returns on Daily Basis (% CAGR)

Internal Model\* Back Testing Results From 1st Jan 2010 to 31st March 2023

The performance of the internal model does not represent the performance of the scheme.



	Internal Model* (Back Testing)			CRISIL Short Term Bond Index		
Rolling Return Period ->	1 Year	3 Years	5 Years	1 Year	3 Years	5 Years
First Observation ->	01-Jan-11	01-Jan-13	01-Jan-15	01-Jan-11	01-Jan-13	01-Jan-15
Minimum Return (%)	-1.5	6.8	7.8	2.0	5.5	6.6
Maximum Return (%)	35.8	17.0	14.9	11.6	10.2	9.5
Average Return (%)	11.5	11.6	11.0	7.8	8.2	8.3
Median Return (%)	10.8	11.6	10.6	8.5	8.4	8.3
<b>Standard Deviation</b>	5.1	2.4	1.6	2.3	1.0	0.7
Negative Observation	11 10%	0	0	0	0	0
0 to 6% Return	318	0	0	768 <b>25</b> %	<sub>79</sub> 3%	0
6% to 8% Return	309 <b>10</b> %	91 4%	2	465 <b>15%</b>	979 <b>39%</b>	450 <b>22</b> 9
8% to 12% Return	1236	1397	1375	1804 <b>59%</b>	1482 <b>58%</b>	1596 <b>78</b> %
Above 12% Return	1163 79%	1052	669	0	0	0
Total Observations	3037	2540	2046	3037	2540	2046

Above numbers may not add upto 100% since they are rounded-off to nearest decimal. Source: MFIE, Bloomberg, Internal Research. The above illustration is for understanding the working of internal proprietary model. \*Internal Model NAV have been used for calculation purpose (which will be used by the scheme while deciding the asset allocation between permissible asset classes). For calculation of internal model returns for Domestic Equity portion, returns of S&P BSE Sensex TRI are considered, CRISIL Short Term Bond Index for Debt portion, MCX Gold (INR) for Gold portion, CRISIL Liquid Index for Hedged Equity portion and S&P 500 TRI for Foreign Equity portion. The performance of the internal model does not represent the performance of the scheme. Returns mentioned above are gross. The internal proprietary model may use various parameters (please refer slide number 16 for more details) while deciding the Asset Allocation levels of the portfolio. This internal model may go through periodic revision (as and when required), resulting in addition or deletion of parameters and the weightages assigned to them. Past performance may or may not sustain in future. Portfolio will be managed as per stated Investment objective, investment strategy & asset allocation in the Scheme Information Document (SID) and is subject to the changes within provisions of SID of the Scheme.

#### Rolling Returns on Daily Basis (% CAGR)

Internal Model\* Back Testing Results From 1st Jan 2010 to 31st March 2023

The performance of the internal model does not represent the performance of the scheme.

Rolling Period>	1 Year	3 Years	5 Years
A	verage Return (% C/	AGR)	
MAF Model* (Back Testing)	11.5	11.6	11.0
S&P BSE Sensex TRI	12.7	12.4	12.3
CRISIL Short Term Bond Index	7.8	8.2	8.3

Volatility (% Standard Deviation)				
MAF Model* (Back Testing)	5.1	2.4	1.6	
S&P BSE Sensex TRI	16.7	5.2	3.3	
CRISIL Short Term Bond Index	2.3	1.0	0.7	

% Observation above 8% CAGR					
MAF Model* (Back Testing)	79%	96%	99.9%		
S&P BSE Sensex TRI	62%	78%	87%		
CRISIL Short Term Bond Index	59%	58%	78%		



Moderate Volatility



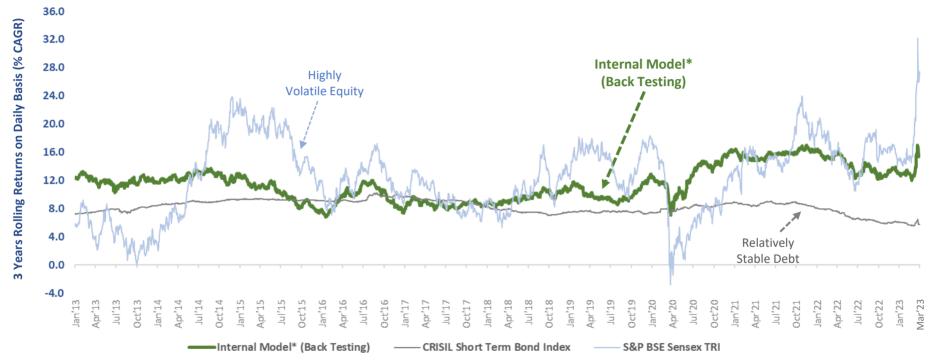
Source: MFIE, Bloomberg, Internal Research. The above illustration is for understanding the working of internal proprietary model. \*Internal Model NAV have been used for calculation purpose (which will be used by the scheme while deciding the asset allocation between permissible asset classes). For calculation of internal model returns for Domestic Equity portion, returns of S&P BSE Sensex TRI are considered, CRISIL Short Term Bond Index for Debt portion, MCX Gold (INR) for Gold portion, CRISIL Liquid Index for Hedged Equity portion and S&P 500 TRI for Foreign Equity portion. The performance of the internal model does not represent the performance of the scheme. Returns mentioned above are gross. The internal proprietary model may use various parameters (please refer slide number 16 for more details) while deciding the Asset Allocation levels of the portfolio. This internal model may go through periodic revision (as and when required), resulting in addition or deletion of parameters and the weightages assigned to them. Past performance may or may not sustain in future. Portfolio will be managed as per stated Investment objective, investment strategy & asset allocation in the Scheme Information Document (SID) and is subject to the changes within 24 provisions of SID of the Scheme.

## 3 Years Rolling Returns on Daily Basis (% CAGR)

Internal Model\* Back Testing Results From 1st Jan 2010 to 31st March 2023

The performance of the internal model does not represent the performance of the scheme.





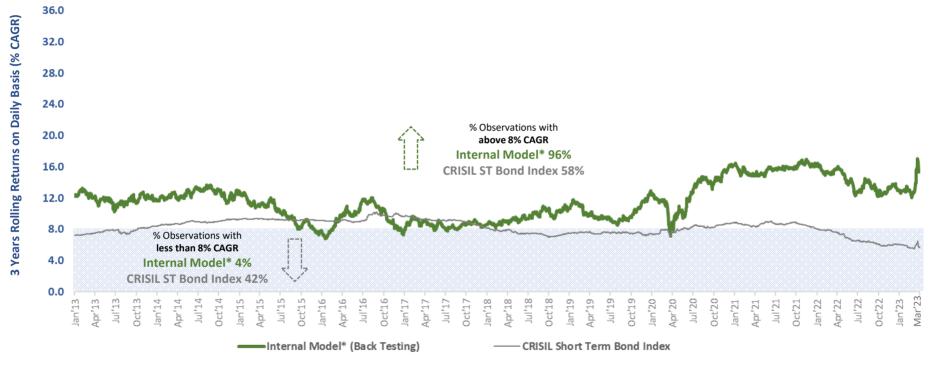
Above numbers may not add upto 100% since they are rounded-off to nearest decimal. Source: MFIE, Bloomberg, Internal Research. The above illustration is for understanding the working of internal proprietary model. \*Internal Model NAV have been used for calculation purpose (which will be used by the scheme while deciding the asset allocation between permissible asset classes). For calculation of internal model returns for Domestic Equity portion, returns of S&P BSE Sensex TRI are considered, CRISIL Short Term Bond Index for Debt portion, MCX Gold (INR) for Gold portion, CRISIL Liquid Index for Hedged Equity portion and S&P 500 TRI for Foreign Equity portion. The performance of the internal model does not represent the performance of the scheme. Returns mentioned above are gross. The internal proprietary model may use various parameters (please refer slide number 16 for more details) while deciding the Asset Allocation levels of the portfolio. This internal model may go through periodic revision (as and when required), resulting in a addition or deletion of parameters and the weightages assigned to them. Past performance may or may not sustain in future. Portfolio will be managed as per stated Investment objective, investment strategy & 25 asset allocation in the Scheme Information Document (SID) and is subject to the changes within provisions of SID of the Scheme.

## 3 Years Rolling Returns on Daily Basis (% CAGR)

Internal Model\* Back Testing Results From 1st Jan 2010 to 31st March 2023

The performance of the internal model does not represent the performance of the scheme.





Above numbers may not add upto 100% since they are rounded-off to nearest decimal. Source: MFIE, Bloomberg, Internal Research. The above illustration is for understanding the working of internal proprietary model. \*Internal Model NAV have been used for calculation purpose (which will be used by the scheme while deciding the asset allocation between permissible asset classes). For calculation of internal model returns for Domestic Equity portion, returns of S&P BSE Sensex TRI are considered, CRISIL Short Term Bond Index for Debt portion, MCX Gold (INR) for Gold portion, CRISIL Liquid Index for Hedged Equity portion and S&P 500 TRI for Foreign Equity portion. The performance of the internal model does not represent the performance of the scheme. Returns mentioned above are gross. The internal proprietary model may use various parameters (please refer slide number 16 for more details) while deciding the Asset Allocation levels of the portfolio. This internal model may go through periodic revision (as and when required), resulting in addition or deletion of parameters and the weightages assigned to them. Past performance may or may not sustain in future. Portfolio will be managed as per stated Investment objective, investment strategy & asset allocation in the Scheme Information Document (SID) and is subject to the changes within provisions of SID of the Scheme.

#### **Achieving Optimal Level of Risk-Adjusted Return**

By allocating investment in Multiple Asset Classes (Multi Asset Allocation)

The performance of the internal model does not represent the performance of the scheme.



Asset Allocation	3 Years Average Return (% CAGR)	Volatility (%)	Return per unit of Volatility
100% Equity (S&P BSE Sensex TRI)	12.4	5.2	2.39
100% Debt (CRISIL Short Term Bond Index)	8.2	1.0	8.42
100% Gold (MCX Gold INR)	7.9	7.8	1.02
Multiple Assets^ (Internal Model* Back Testing)	11.6	2.4	4.73

<sup>^</sup>The average asset allocation during the period were: 24.6% Domestic Equity; 10.6% Arbitrage; 35.5% Debt; 22.3% Gold; 7.1% Foreign Equity.

The back-testing results of our internal proprietary model\* shows that the model would have been able to deliver reasonable return with moderate volatility by investing and managing allocation dynamically based on relative attractiveness of the multiple asset class.

Source: MFIE, Bloomberg and Internal Research. The above illustration is for understanding the working of internal proprietary model. \*Internal Model NAV have been used for calculation purpose (which will be used by the scheme while deciding the asset allocation between permissible asset classes). For calculation of internal model returns for Domestic Equity portion, returns of S&P BSE Sensex TRI are considered, CRISIL Short Term Bond Index for Debt portion, MCX Gold (INR) for Gold portion, CRISIL Liquid Index for Hedged Equity portion and S&P 500 TRI for Foreign Equity portion. The performance of the internal model does not represent the performance of the scheme. Returns mentioned above are gross. The internal proprietary model may use various parameters (please refer slide number 16 for more details) while deciding the Asset Allocation levels of the portfolio. This internal model may go through periodic revision (as and when required), resulting in addition or deletion of parameters and the weightages assigned to them. Past performance may or may not sustain in future. Portfolio will be managed as per stated Investment objective, investment strategy & asset allocation in the Scheme Information Document (SID) and is subject to the changes within provisions of SID of the Scheme. Above analysis is based on 3 Years CAGR rolling on daily basis for the period of 1st Jan 2010 to 31st March 2023 (First observation on 1st Jan 2013). Volatility and average return are measured by standard deviation and arithmetic mean, respectively.

## Multi Asset Fund v/s Other Fixed Income Investment

**Taxation Comparison** 



Details	Multi Asset Fund (With more than 35% but less than 65% exposure in Domestic Equity & Equity related Instruments)	Debt Mutual Fund	Traditional Fixed Income Instruments		
Type of Scheme	Hybrid Mutual Fund Scheme	Specified Mutual Fund Scheme	Not Applicable		
STCG Tax Rate	Marginal Tax Rate				
LTCG Tax Rate	20% + SC + Cess Post Indexation Benefit^	Marginal Tax Rate	Marginal Tax Rate		
Holding Period to avail LTCG Tax Rate	3 Years and above	Not Applicable	Not Applicable		

SC = Surcharge, STCG = Short Term Capital Gain, LTCG = Long Term Capital Gain. ^Applicable to resident taxpayers. Tax impact is basis prevailing tax laws (w.e.f. 1st April 2023). Investors are requested to consult their tax consultant to understand individual nature of tax implications. Investment in Mutual Funds is subject to market and various other risks and there are various factors that can impact the performance of the scheme. It is advisable to consult with your financial advisor to understand these factors before investing. The above table assumes a Multi Asset Fund with more than 35% but less than 65% exposure in domestic equity & equity related instruments.

#### To Sum up ....

#### WhiteOak Capital Multi Asset Allocation Fund



- Different Asset Classes tend to perform differently depending on where are we in the Economic Cycle, Global Scenarios, Geo-Political Events etc.
- Various Asset Classes have varied Degree of Correlation with each other.
- Economic Cycles and Markets across the globe are very dynamic and it is not possible to consistently time the winning asset class, but...
- ... a right mix of these asset classes may help investors achieve optimum level of risk adjusted return.
- WhiteOak Capital Multi Asset Allocation Fund invests in various asset classes such as
   Equity, Debt, Gold etc. Dynamically using internal Proprietary Model\* to figure out
   relative attractiveness of these asset classes.
- The scheme endeavours to achieve Reasonable Return with Moderate Volatility for its investors over medium to long term by diversifying investments in various Low-Correlated and Negatively-Correlated Asset Classes.
- The scheme can be a Hassel-free and Tax-efficient^ way of investing in various asset classes via Single Mutual Fund Scheme with quick T+1 day Liquidity.





Corporate Profile of WhiteOak Capital Group

# WhiteOak Capital Group











# Founder's Profile and Track Record

2004





# Prashant Khemka Founder

2000 Prashant joined Goldman Sachs Asset Management (GSAM) in the US Growth Equity Team

Became **Senior PM and Co-Chair of the Investment Committee** on the **US Growth Equity team** which managed US\$25 bn

2006 Returned to Mumbai to start GSAM India business, where he served as CIO and CEO / Co-CEO until 2013

2013 O Moved to Singapore as CIO and Lead PM of both India and Global Emerging Markets

2017 O Founded WhiteOak Capital Group

Extensive investing record across India, Global Emerging Market (GEM) and the US

# Large and Growing Investment Team at WhiteOak Capital Group Level



	Team (Yrs of Ехр)	Coverage	Team/Yrs of Exp (Coverage)	Team² (Yrs of Exp)	Coverage		Team² (Yrs of Exp)	Coverage		Team³ (Yrs of Exp)	Coverage	Team³ Coverage
	Prashant Khemka <sup>1,6</sup> (24) CITYMEE A	Founder	Jorge Robles* (7) Cons Disc, Comm Srvcs, Energy, Utils, Materials	Ramesh Mantri (19), CIO, Equities	Information Tech		Vineet Narang (1)	Healthcare, Financials, Materials		Parag Jariwala (16)	Financials	Tejikaran Magesh (2) Financials
-	Manoj Garg <sup>1,6</sup> (26)	Healthcare, Materials, Cons Disc, Industrials	Krishna Sathyamoorthi <sup>1</sup> Healthcare, Consumer, Industrials	Trupti Agrawal (14)	Financials, Cons Disc		Divyanshu Sachdeva	Healthcare, Materials		Rohit Chordia (18)	Consumer, Comm Srv Energy, Utils	Kshitij Bansi Consumer, Real Estate
	Sanjay Vaid <sup>1,6</sup> (33)	Trading Advisor	Charles Woo <sup>2</sup> Trading	Dheeresh Pathak (16)	Healthcare, Materials	7	Yash Verma	Cons Disc, Industrials, Materials, Energy, Utils	9	Anand Bhavnani (11)	Financials	Kritik Jain Financials
	Ayush Abhijeet <sup>1</sup> (10)		Yu Heng Ong <sup>1</sup> Consumer Disc	Ashish Agrawal (17)	Trading	7	Nikunj Sarda	Industrials, Consumer, Real Estate	9	Chaitanya Kapur (5)	Trading Advisor	Samvit Bordia Consumer, Materials
7	Arthur Kadish <sup>1</sup> (15)	Estate State	George Chen <sup>1</sup> Information Tech, Industrials	Shariq Merchant (10)	Consumer, Industrials, Real Estate				9	Aman Kapadia (5)	Forensics, ESG, Primary Research	Rishab Kothari Consumer
<b>P</b>	Lim Wen Loong <sup>1</sup> (10)	Information Tech, Industrials		Neeraj Parkash (5)	Cons Disc, Industrials, Energy, Utils					Dhanashree Chityala (3)	Trading Advisor	Shane Mathews Financials, Pharma
9	Nori Chiou <sup>1</sup> (10)	Information Tech, Industrials		Anupriya Gupta (9)	ESG Advisor					Darshak Lodhiya (2)	Financials, Cons Disc, Industrials	Sadeev Sing Financials
	Fadrique Balmaseda <sup>4</sup> (10)	Consumer, Real Estate, Energy, Utils, Financials		Vishwamithra Shashishekara (3)	Information Tech Industrials, Materials, Comm Srvcs					Pratyush Agarwal (3)	Information Tech, Comm Srvcs	
Employ	vees of 1Whi	te Oak Canital Partners F	Pte and 4White		Fmnlove	nos of			Emp	lovens of 3M	hito Oak Capit	al Management

Employees of <sup>1</sup>White Oak Capital Partners Pte and <sup>4</sup>White Oak Capital Management (Spain), Sociedad Limitada

Employees of <sup>2</sup>WhiteOak Capital AMC Employees of <sup>3</sup>White Oak Capital Management Consultants LLP

#### Well resourced team with experience across emerging and developed markets

# **WhiteOak Capital Group - Journey Till Date**





WhiteOak **Capital** was founded

Received SEBI registration for PMS and Advisory

October

2017

services

Novembei 2017

Launched 1st **Onshore AIF** 

July 2018

Launched Investment Trust listed on **London Stock** Exchange (LSE)

Decembe 2018

Launched 1st **UCITS Fund in** Europe

> Launched 1st **Onshore PMS**

**April** 

2019

May 2021

1st AIF Matured and money paid back to investors

November 2021

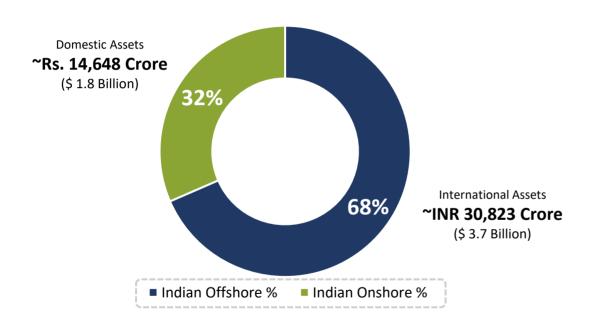
Completes acquisition of YES Asset Management India

July 2022

Launched First **Equity Oriented** MF Scheme "WhiteOak Capital Flexi Cap Fund"

# Assets Under Management or Advisory of the WhiteOak Capital Group





Total AUM of "Rs. 45,471 Crore "(\$ 5.5 Billion)

# **Leadership Team**





Aashish P Somaiyaa Chief Executive Officer

20+ years of senior management experience in the asset management industry most recently as the CEO and Managing Director of Motilal Oswal AMC for 7+ years since Jan 2013 and priorly Head of Retail Business of ICICI Prudential AMC



Ramesh Mantri, CFA Chief Investment Officer

has 19+ years experience of investing and financial analysis across sectors. Ramesh had founded Ashoka Capital Advisers. Earlier, he was part of the two-member team which invested in South Asia in equity and debt for Alden Global Capital. He is a CFA charter holder, CA and MBA from FMS, Delhi.



**Prateek Pant**Chief Business Officer

has 25+ years of diverse industry experience across asset and wealth management most recently as the Co-Founder and Head of Products at Sanctum Wealth Management



Rahul Dayal Chief Technology Officer

24 years of rich experience, with over 18 years in BFSI industry; covering Technology Strategy, Program Management, Application Design and Implementation. He has managed Core Applications, Digital Assets, Mobile, Infrastructure, Business Solutions, API and Open Banking.

# **Product Strategy Team**





Chirag Patel, CFA
Co-Head Product Strategy

has 16+ years of experience in the asset management industry. In his last assignment he was working with ICICI Prudential AMC as Head Product Specialists. He has experience in conceptualising, developing products and features, fund review and quant based modelling. He played key role in conceptualising various industry-first features. He is bachelor in Engineering, did masters in Finance and a CFA charterholder.



Manuj Jain, CFA Co-Head Product Strategy

has ~15 years of experience in the asset management industry. In his last assignment he was working with ICICI Prudential AMC as Head Strategic Products. He has rich experience of conceptualising product ideas, creating innovative solution oriented features and developing quant based valuation models. Played an instrumental role in many industry first concepts. He did his masters in Finance and is a CFA charterholder.

# **Structure & Key Terms**



NFO Period	03-May-2023 to 10-May-2023					
Type of Scheme	An open ended scheme investing in Equity & Equity Related Instruments, Debt & Money Market Securities and Gold/silver related instruments.					
Investment Objective	The investment objective of the Scheme is to provide long term capital appreciation and generate income by investing in instruments across multiple asset classes viz. Equity, Debt and Gold/Silver related instruments. However, there is no assurance that the investment objective of the Scheme will be realized.					
	Equity and Equity Related Instruments 10%-80% (Risk Profile- High)					
	Debt Securities and Money Market Instruments – 10%-80% (Risk Profile- Low to Medium)					
Asset Allocation Pattern	Gold/Silver related instruments (including ETFs, Sovereign gold deposit schemes), & Exchange Traded Commodity Derivatives (ETCDs) as permitted by SEBI from time to time. 10%-50% (Risk Profile- Medium to High)					
	Units Issued by REITs and INvITs— <b>0%-10% (Risk Profile- Very High)</b> (For detailed asset allocation, please refer to the Scheme Information Document)					
Plans	Regular Plan & Direct Plan					
Options	Both the Plans offer Growth Option Only. Scheme is not offering Income Distribution cum Capital Withdrawal Option (IDCW).					
Minimum Application Amount	Lumpsum - Rs. 500 ( and in multiples of Re.1 thereafter), SIP- Rs. 500 for Weekly, Fortnightly & Monthly Frequency, Rs. 1,500 for Quarterly SIP ( and in multiples of Re.1 thereafter), Min. SIP installments- 6 (for Quarterly SIP, Min Installments- 4)					
Minimum Additional Application Amount	Rs. 500 ( and in multiples of Re.1 thereafter)					
Minimum Redemption Amount	Rs. 500/- and in multiples of Re 0.01/- or account balance, whichever is lower					
Load Structure	Entry Load: Not applicable Exit Load: 1% if redeemed/switched out on or before 1 month from the date of allotment, Nil thereafter					
Fund Manager	Mr. Ramesh Mantri (Equity ), Mr. Piyush Baranwal (Debt), Mr. Vineet Narang (Gold/Silver related instruments), Mr. Shariq Merchant (Overseas Investments)					
Benchmark Index	S&P BSE 500 TRI (40%) + CRISIL Composite Bond Fund Index (40%) + Domestic prices of Gold (10%) + Domestic prices of Silver (10%)					

#### **Risk-o-Meter and Disclaimer**





WhiteOak Capital Multi Asset Allocation Fund (An open ended scheme investing in Equity & Equity Related Instruments, Debt & Money Market Securities and Gold/Silver related instruments) is suitable for investors who are seeking\*:

• Long term capital appreciation
• Investment in diversified portfolio of instruments across multiple asset classes i.e. Equity, Debt and Gold/Silver related instruments

\*Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

The AMC will evaluate the Risk-o-Meter on a monthly basis and shall disclose the same along with the portfolio disclosure.

While reasonable endeavors have been made to present reliable data in the Presentation, but WhiteOak Capital Asset Management Limited does not guarantee the accuracy or completeness of the data in the Presentation. WhiteOak Capital Asset Management Limited or any of its connected persons including its subsidiaries or associates or partners or employees shall not be in any way responsible for any loss or damage that may arise to any person from any inadvertent error in the information contained, views and opinions expressed in this Presentation. Past performance should not be taken as an indication or guarantee of future performance, and no representation or warranty, express or implied, is made regarding future performance. Information, opinions and estimates contained in this Presentation reflect a judgment of its original date of publication by WhiteOak Capital Asset Management Limited and are subject to change without notice. This Presentation is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to local law, regulation or which would subject WhiteOak Capital Asset Management Limited and its affiliates to any registration or licensing requirement within such jurisdiction The product described herein may or may not be eligible for sale in all jurisdictions or to certain category of investors. Persons in whose possession this Report/Presentation may come are required to inform themselves of and to observe such restrictions. Before making any investments, the readers are advised to seek independent professional advice, verify the contents in order to arrive at an informed investment decision.